



# City Council Report

**Date:** February 10, 2020  
**To:** City Council  
**Through:** Michael Kennington, Deputy City Manager/Chief Financial Officer  
**From:** Edward Quedens, Business Services Director  
Matt Bauer, Procurement Administrator  
**Subject:** Three-Year Term Contract with Two Years of Renewal Options for Compound Cold Water Meters and Related Parts and Services for the Water Resources Department **(Citywide)**

## Recommendation

Council is requested to approve the award as recommended.

A committee representing the Water Resources Department and Purchasing evaluated responses. The evaluation committee recommends awarding the contract to the highest scored proposals from Badger Meter, Inc.; and Fortiline Waterworks, Inc. (a Mesa business); at \$40,000 annually, with an annual increase allowance of up to 5% or the adjusted Consumer Price Index.

## Background / Discussion

This contract will provide qualified manufacturers and their authorized resellers to furnish compound cold water meters, equipment and parts for existing meters.

The City received three proposals of which all three met the minimum qualifications. The evaluation committee completed scoring of these proposals against the scoring criteria in the solicitation. Award is recommended to the highest scored respondent of each Group (A and B). The evaluation committee unanimously agreed on the recommendation.

## Purchase Information

Action: Award  
Procurement Type: Request for Proposals  
Contract Number: 2020060  
Local Consideration: Policy did not apply to this procurement method  
Protests Received: None  
Initial Contract Term: Three years  
Possible Renewals: Up to a maximum of two years, renewals subject to Administrative review and approval

Funding Source: Water Resources Department budget (Water Operations and Maintenance); through the Utility Replacement Extension & Renewal Fund; and Capital Improvement Program (when applicable)

## Proposal Responses

Badger Meter, Inc. – Centennial, CO  
 Core and Main, LP - Gilbert, AZ  
 Fortiline Waterworks, Inc. - Mesa, AZ

### Final Scoring (Group A\* – Compound Cold Water Meters)

Respondent	Total Points Possible / 1,075
Badger Meter, Inc. (Recommended)	<u>1007.55</u>
Core and Main, LP	907.67
Fortiline Waterworks	Non-Responsive – Did not meet specifications

\*Group B1 - Water Meter Parts and Related Equipment is awarded to the proposer that is awarded Group A, so that the City can purchase parts as needed to maintain water meter assets in the Water Distribution System.

### Final Scoring (Group B2 – Parts for Water Meters currently installed in Water Distribution System)

Respondent	Total Points Possible / 425
Fortiline Waterworks (Recommended)	<u>424</u>
Badger Meter, Inc.	0.00
Core and Main, LP	0.00