



City Council Report

Date: January 13, 2020
To: City Council
Through: Michael Kennington, Deputy City Manager/Chief Financial Officer
From: Edward Quedens, Business Services Director
Matt Bauer, Procurement Administrator
Subject: Three-Year Term Contract with Two Years of Renewal Options for Audio Visual Diagnostics Parts and Services for the Fleet Services Department
(Single Response) (Citywide)

Recommendation

Council is requested to approve the award as recommended.

The Fleet Services Department and Purchasing recommend awarding the contract to the lowest, responsive and responsible bidder, Freight Sales, Inc., dba Audio Express (a Mesa business) at \$75,000 annually, based on estimated requirements.

Background / Discussion

This contract will provide audiovisual diagnostics parts and services for various City vehicles on an as need basis. The solicitation included name brand specific items including Accele and EchoMaster cameras, Kenwood and JVC radios and video units for backup cameras and Accele and Viper 7.3" display rearview mirrors; these manufacturer specific items meet the City's minimum acceptable standards.

The City received a single response from Audio Express. The company has been in business for 45 years and has been providing services to the City for eight years. They provide pick-up and delivery to our facility saving staff time and they are a local Mesa business. Audio Express will allow the City's fleet to remain consistent with installations and equipment. Their pricing is fair and reasonable. It is in the City's best interest to award to Audio Express.

Purchase Information

Action: Award
Procurement Type: Request for Bids
Contract Number: 2020046
Local Consideration: The Mesa bidder was already the lowest, responsive and responsible bidder
Protests Received: None
Initial Contract Term: Three years
Possible Renewals: Up to a maximum of two years, renewals subject to Administrative review and approval

Funding Source: Fleet Services Department operating budget through the Fleet Internal Services Fund

Single Bid Response

Section 1- Cameras; Section 2 - Basic Style Radios; Section 3 - Video Units for Backup Cameras to include Bluetooth, USB, Aux, CD/FM Radio; and Section 4 - 7.3 Inch Display Rearview Mirror Replacement (hooking up back up camera but leaving factory radio)

Freight Sales, Inc. dba Audio Express Mesa, AZ	Section 1. \$374.98 (Recommended)
	Section 2. \$286.98 (Recommended)
	Section 3. \$405.99 (Recommended)
	Section 4. \$820.97 (Recommended)

No Bid Response received from:
Adamson Industries Corp.
Haverhill, MA