



City Council Report

Date: January 13, 2020
To: City Council
Through: Michael Kennington, Deputy City Manager/Chief Financial Officer
From: Edward Quedens, Business Services Director
Matt Bauer, Procurement Administrator
Subject: Contract Amendment to the Term Contract for Cellular Phone Equipment, Wireless Voice and Data Service Plan for Citywide Departments (as requested by the Information Technology Department) **(Citywide)**

Recommendation

Council is requested to approve the contract renewal as recommended.

The Information Technology Department and Purchasing recommend extending the contract through June 30, 2020 using NASPO/State of Arizona cooperative contracts with Verizon, and AT&T Mobility; and adding vendors Sprint, T-Mobile, and DiscountCell, at \$2,145,000 annually, based on estimated usage.

Background / Discussion

In mid-2014, the City transitioned to a pool plan program that enabled the City to save in wireless charges for such devices as smartphones, basic cell phones and mobile broadband devices. Through this program, City devices draw from the citywide voice or data allowance if usage exceeds an individual plan's limit (mitigating overage charges). In addition, equipment upgrades can be leveraged from a citywide perspective, allowing aging or failing devices to be replaced as needed. The City uses a procurement card to make payment under the agreement which has increased the City's rebate received by Bank of America. The City is able to use these cooperative contracts through the State of Arizona.

The City's estimated annual usage is \$2,145,000.

The State of Arizona has extended their contract through 6/30/2020 to work on a new contract. As such, the City needs to extend our contract through 6/30/2020. Information Technology is also requesting an additional six-month extension beyond 06/30/2020, which would be subject to NASPO/State of Arizona, Administrative review and approval.

It is in the City's interest to extend the contract. City departments are satisfied with each vendor's performance. There are no internal customer complaints or concerns in contract file. The vendors continue to meet expectations and requirements and their invoicing is accurate and timely. This contract continues to be advantageous to the City and it is in the City's best interest to approve the use of the NASPO/State of Arizona contracts.

Purchase Information

Action: Amendment (Contract Extension through 6/30/2020)

Procurement Type: Cooperative Contract Use

Contract Number: 2016017

Contracting Agency/Contract Number: NASPO/State of Arizona/

Verizon ADSPO13-034099; AT&T Mobility ADSPO13-032444;

ADSPO13-034099 Sprint; ADSPO13-034099 T-Mobile; and

ADSPO13-034099 DiscountCell

Initial Contract Term: 5/23/2015 to 10/31/2016

Renewal Term: 8/28/2017 to 6/30/2019

Extensions Term: 7/1/2019 to 12/31/2019

Extension Term: 1/1/2020 to 6/30/2020 (requested 1/13/2020)

Possible Renewals: Six-month renewal (7/1/2020 to 12/31/2020) subject to NASPO/State of Arizona, Administrative review and approval

Funding Source: Operating budgets of Mesa Police Department, \$750,000; Mesa Fire and Medical \$232,000; and other Citywide departments \$1,163,200