



# City Council Report

**Date:** December 2, 2019  
**To:** City Council  
**Through:** Michael Kennington, Deputy City Manager/Chief Financial Officer  
**From:** Edward Quedens, Business Services Director  
Matt Bauer, Procurement Administrator  
**Subject:** Three-Year Term Contract with Two Years of Renewal Options for Pavement Marking Materials and Traffic Paint the Transportation Department **(Funded by the Local Streets Fund) (Citywide)**

## Recommendation

Council is requested to approve the award as recommended.

The Transportation Department and Purchasing recommend awarding the contract to the lowest, responsive and responsible bidders: Ennis-Flint, Inc.; and International Coatings Co. Inc.; at \$433,700 annually, with an annual increase allowance of up to 5% or the adjusted Producer Price Index.

## Background / Discussion

This contract will provide pavement marking materials and traffic paint for use by the Transportation Department - Traffic Operations Group. Pavement marking materials and traffic paint are used throughout the City as lane lines, crosswalks, stop bars, legends and symbol markings. Traffic Operations maintains these markings throughout the City on roadways, bike lanes, intersections, and parking lots. Based upon the specific application and location, different material types and paints may be used.

## Purchase Information

Action: Award  
Procurement Type: Request for Bids  
Contract Number: 2020047  
Local Consideration: Not applicable as there were no Mesa responses  
Protests Received: None  
Initial Contract Term: Three years  
Possible Renewals: Up to a maximum of two years, renewals subject to Administrative review and approval  
Funding Source: Transportation Department operating budget through the Local Streets Fund

## October 9, 2019 Bid Responses

Group 1. Preformed Thermoplastic Markings; Group 2. Waterborne Traffic Paint; Group 3. Alkyd Extrude Thermoplastic; and Group 4. Glass Beads

American Highway Solutions Sun City West, AZ	Group 1. \$63,484.25 Group 2. No Bid Group 3. \$236,839.75 Group 4. No Bid
Centerline Supply West Phoenix, AZ	Group 1. \$63,411.00 Group 2. \$220,096.50 Group 3. \$268,175.00 Group 4. \$41,184.00
Colorado Paint Co. Aurora, CO	Group 1. No Bid Group 2. \$176,487.50 Group 3. No Bid Group 4. No Bid
Ennis-Flint, Inc. Greensboro, NC	Group 1. \$44,257.80 (Recommended) Group 2. \$156,042.50 (Recommended) Group 3. \$168,212.50 (Recommended) Group 4. \$39,600.00
International Coatings Co., Inc. Cerritos, CA	Group 1. No Bid Group 2. \$166,555.75 Group 3. No Bid Group 4. \$31,680.00 (Recommended)
Ozark Materials, LLC Glenville, AL	Group 1. \$46,804.15 Group 2. \$161,460.50 Group 3. \$204,605.00 Group 4. \$32,472.00
Preform, LLC St. Augustine, FL	Group 1. \$53,127.15 Group 2. No Bid Group 3. No Bid Group 4. No Bid
Svevia USA, Inc. Fontana, CA	Group 1. \$91,215.00 Group 2. \$207,225.00 Group 3. \$192,625.00 Group 4. \$54,000.00
The Sherwin-Williams Company Cleveland, OH	Group 1. No Bid Group 2. \$312,675.00 Group 3. No Bid Group 4. No Bid

Deemed as Non-Responsive:

PPG Architectural Finishes, Inc. dba PPG Paints

Vendor did not complete all lines for Group 2. Waterborne Traffic Paint on the pricing page. Per the language stated on the pricing page within the solicitation document, all items in a Group must be bid in order to be considered responsive for that Group.