



City Council Report

Date: November 18, 2019
To: City Council
Through: Michael Kennington, Deputy City Manager/Chief Financial Officer
From: Edward Quedens, Business Services Director
Matt Bauer, Procurement Administrator
Subject: Purchase for PA System (Replacement/Upgrade) for the Mesa Convention Center as requested by the Parks, Recreation and Community Facilities Department (**Citywide**)

Recommendation

Council is requested to approve the award as recommended.

The Parks, Recreation and Community Facilities Department and Purchasing recommend authorizing the purchase using the State of Arizona cooperative contract with AV Innovations (a Mesa business) at \$218,763.18, based on estimated requirements.

Background / Discussion

This purchase will upgrade the existing PA system in all three Buildings (A, B and C) of the Mesa Convention Center. The upgrade will replace the existing outdated PA system with new technology allowing Mesa Convention Center greater capabilities. Due to booked events, Mesa Convention Center staff plans to order equipment and commence installation in December.

The State of Arizona has vetted contractors for Audio Visual (AV) equipment and services. The City of Mesa requested quotes from the seven vendors on the State contract. Four vendors attended the site visit and two responded to the City's request for a quote. The department does not feel that it would be advantageous to competitively bid this as the State contract was competitively solicited and the City is selecting AV Innovations based on pricing and qualifications.

Purchase Information

Action: Award
Procurement Type: Cooperative Contract Use
Contract Number: 2020098
Contracting Agency/Contract Number – Contract Term: State of Arizona / ADSPO17-184588 – 10/16/2017 to 10/15/2022
Local Consideration: Policy did not apply to this procurement method
Funding Source: Capital Enterprise Fund – Convention Center Modernization Fund

AWARD RECOMMENDATION

PA System Upgrade for the Mesa Convention Center, Buildings A, B and C
per Contract No. 2020098, State of Arizona ADSPO17-184588 and Quote
dated 10/4/2019

Building A	\$35,545.10
Estimated Sales Tax	<u>\$1,607.50</u>
Total	<u>\$37,152.60</u>
Building B	\$66,389.34
Estimated Sales Tax	<u>\$3,517.96</u>
Total	<u>\$69,907.30</u>
Building C	\$71,680.96
Estimated Sales Tax	<u>\$3,561.79</u>
Total	<u>\$75,242.75</u>
20% Contingency Requested	<u>\$36,460.53</u>
Total Amount Requested	<u>\$218,763.18</u>