



City Council Report

Date: November 18, 2019
To: City Council
Through: Michael Kennington, Deputy City Manager/Chief Financial Officer
From: Edward Quedens, Business Services Director
Matt Bauer, Procurement Administrator
Subject: Three-Year Term Contract with Two Years of Renewal Options for a Portable Vehicle Barrier System for the Mesa Police Department **(Initial Purchase of \$35,425.67 funded by Homeland Security Grant Funds) (Citywide)**

Recommendation

Council is requested to approve the award as recommended.

The Police Department and Purchasing recommend awarding the contract to the lowest, responsive and responsible bidder, Perimeter Security Products, dba Spirit of America Corporation, at \$72,000 annually, with an annual increase allowance of up to 5% or the adjusted Producer Price Index.

Background / Discussion

The City of Mesa hosts multiple large-scale events every year that draw thousands of people and included in these events is the need to maintain public safety and establish a safe perimeter around these events.

This contract will provide a qualified company to furnish a mobile vehicle barrier system (portable vehicle barricades, transportation trailers and related equipment) for deployment throughout the East Valley. The system will enable the Mesa Police Department to deploy at multiple locations for specific high risk, complex law enforcement incidents such as special events, tactical situations, protests, natural caused emergencies or any other large-scale public safety incident where vehicle barriers and crowd safety are an issue.

The solicitation specified the preferred vehicle barrier Raptor Barrier. Brand name identified is preferred but is not a requirement. Brand name and/or equals will be considered. City of Peoria, City of Glendale, City of Chandler, and Town of Gilbert and any and all S.A.V.E. members may also purchase from the resulting contract.

The initial purchase will be funded with federal grant funds. Additional purchases may be made in the future utilizing department funds.

Purchase Information

Action: Award
Procurement Type: Request for Bids
Contract Number: 2020052
Local Consideration: Not applicable as there were no Mesa responses
Protests Received: None

Initial Contract Term: Three years

Possible Renewals: Up to a maximum of two years, renewals subject to Administrative review and approval

Funding Source: Year 1 - Initial purchase (\$35,425.67) funded by federal Homeland Security grant funds (expiration 3/31/2020). Additional capacity (\$36,000) requested for additional purchases as needed, funding to be identified at that time. Years 2 and 3 - Additional purchases may be made in the future utilizing Police Department funds

September 26, 2019 Bid Responses

Item 1. Raptor Barrier; 2. Chain Set; 3. Dolly/Cart/Trailer; 4. Freight (FOB Destination)

Perimeter Security Products dba Spirit of America Corporation Warsaw, IN	1. \$30,325.44 2. \$359.60 3. \$2,862.00 4. -- Total Bid: \$33,547.04 (Recommended)
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Powell Safety Solutions LLC Sarver, PA	1. \$30,085.44 2. \$340.16 3. \$2,860.00 4. \$4,565.00 Total Bid: \$37,850.00
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Quail Construction LLC Yuma, AZ	1. \$49,560.00 2. \$574.00 3. \$6,300.00 4. \$7,000.00 Total Bid: \$63,434.00
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9270-6258 Quebec Inc. dba TITAN Securite Montreal, Quebec, Canada	1. \$24,000.00 2. No Bid 3. \$2,400.00 4. \$3,700.00 Total Bid: \$30,100.00
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Deemed as Non-Responsive

Rologard Global Company, LLC

Vendor did not submit the required pricing, vendor information forms, vendor questionnaire or the federal certification forms as required for the solicitation.