



# City Council Report

**Date:** November 4, 2019  
**To:** City Council  
**Through:** Michael Kennington, Deputy City Manager/Chief Financial Officer  
**From:** Edward Quedens, Business Services Director  
Matt Bauer, Procurement Administrator  
**Subject:** Purchase of Two Trailers (Replacement and Addition) for the Transportation Department (as requested by the Fleet Services Department) **(Funded by Local Streets Fund) (Citywide)**

## Recommendation

Council is requested to approve the award as recommended.

The Transportation and Fleet Services Departments and Purchasing recommend authorizing the purchase using the National Joint Powers Alliance (NJPA) cooperative contract with Empire Truck and Trailer (a Mesa business) at \$81,382.09.

## Background / Discussion

The Trail King TK50RB rollback trailer (replacement) will be used to transport backhoes, skip loaders and other equipment. It will replace a 1996 trailer that has met established criteria and will be either traded, auctioned, sold, or deployed to special uses. The Trail King TK16 tilt bed trailer (addition) will be used to transport the CAT 903 loader for Transportation's new debris pick-up program.

## Purchase Information

Action: Award  
Procurement Type: Cooperative Contract Use  
Contract Number: 2020082  
Contracting Agency/Contract Number – Expiration: NJPA / 121918 – 2/11/2023  
Local Consideration: Policy did not apply to this procurement method  
Possible Renewals: None  
Funding Source: Fleet Services Department budget through the Local Streets Fund

## AWARD RECOMMENDATION

Quantity One – TK50RB Rollback Trailer, 50,000 lbs. capacity, per Contract No. 2020082, NJPA 121918-TKI and Quote TK-59361.00

Base Sub-Total	\$66,453.00
15% NJPA Discount	<u>(\$9,967.95)</u>
Base Sub-Total after Discount	\$56,485.05
8.3% Sales Tax	\$4,688.26
PDI	\$250.00
Freight	\$3,000.00
Doc Fee	<u>\$250.00</u>
Total	<u>*\$64,898.31</u>

\*One **Replacement** plus Fleet Services Up-Fit at \$880 for the Transportation Department funded by the Local Streets Fund.

Quantity One – TKT16U Tilt-Utility Trailer, 16,000 lbs. capacity, per Contract No. 2020082, NJPA 121918-TKI and Quote TK-56180.00

Base	\$13,590.00
Options <sup>(1)</sup>	<u>\$1,139.00</u>
Base Sub-Total	\$14,729.00
15% NJPA Discount	<u>(\$2,209.35)</u>
Base Sub-Total after Discount	\$12,519.65
8.3% Sales	\$1,039.13
PDI	\$200.00
Freight	\$2,500.00
Doc Fee	<u>\$225.00</u>
Total	<u>**\$16,483.78</u>

<sup>(1)</sup> Options include 1 3/8" Apitong Lumber Decking \$819; Full Size Spare Tire \$162; and Spare Wheel \$158. \*\*One Addition plus Fleet Services Up-Fit at \$880 for the Transportation Department funded by the Local Streets Fund.

<b>Combined Total (2 Trailers)</b>	<b><u>\$81,382.09</u></b>
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