



City Council Report

Date: September 23, 2019
To: City Council
Through: Michael Kennington, Deputy City Manager/Chief Financial Officer
From: Edward Quedens, Business Services Director
Matt Bauer, Procurement Administrator
Subject: Three-Year Term Contract with Two Years of Renewal Options for Large Water Meters, Related Equipment and Parts for the Water Resources Department **(Citywide)**

Recommendation

Council is requested to approve the award as recommended.

A committee representing the Water Resources Department and Purchasing evaluated responses. The evaluation committee recommends awarding the contract to the highest scored proposals from Core and Main, LP; Ferguson Enterprises, LLC dba Ferguson Waterworks; Mountain States Pipe and Supply dba MSPS; and Badger Meter, Inc. dba National Meters and Automation; at \$250,000 annually, with an annual increase allowance of up to 5% or the adjusted Consumer Price Index.

Background / Discussion

The Water Resources Department sought proposals from qualified manufacturers along with their authorized resellers to furnish Fire System Cold-Water Meters (Group A), Fire System Non-Mechanical Cold-Water Meters (Group B), Compound Cold-Water Meters (Group C), Non-Mechanical Cold-Water Meters (Group D) and commercial/industrial service and parts (Group E).

The City received five proposals, of which, four met the minimum qualifications; one respondent was deemed as non-responsive. The evaluation committee then evaluated the four proposals based on the evaluation criteria in the solicitation. Based upon the evaluation results the evaluation committee determined the vendors that submitted the most advantageous proposal for each Group. Award is being recommended to the highest scored proposals for each Group (see Final Scoring). The evaluation committee unanimously agreed on the recommendation

Purchase Information

Action: Award
Procurement Type: Request for Proposals
Contract Number: 2019128
Local Consideration: Not applicable - only Mesa vendor was Non-Responsive
Protests Received: None
Initial Contract Term: Three years

Possible Renewals: Up to a maximum of two years, renewals subject to Administrative review and approval

Funding Source: Capital Improvement Program, Water - Operations and Maintenance budget, and Utility Replacement Extension and Renewal Fund

Proposal Responses

Core and Main, LP – Gilbert, AZ

Ferguson Enterprises, LLC dba Ferguson Waterworks – Chandler, AZ

Mountain States Pipe and Supply - Colorado Springs, CO

Badger Meter, Inc. dba National Meters and Automation - Centennial, CO

Fortiline Waterworks, Inc. – Mesa, AZ

Non-Responsive – Vendor did not submit all required proposal documents

Final Scoring – Groups A, B, C, D and E

Group A. Fire System Mechanical Cold-Water Meters

Respondent	Total Points Possible / 1,075
Badger Meter, Inc. (Recommended)	<u>957.24</u>
Core and Main, LP	939.69

Group B. Fire System Non-Mechanical Cold-Water Meters

Respondent	Total Points Possible / 1,075
Mountain States Pipe and Supply (Recommended)	<u>917.54</u>
Ferguson Waterworks	909.78

Group C. Compound Cold-Water Meters

Core and Main LP, Mueller Systems, LLC was found to be non-responsive, as their proposed meters did not meet the minimum specifications of a compound meter.

National Meter and Automation was found to be non-responsive, as they did not provide all required pricing for compound meters. The City will issue an RFP for compound meters only.

Group D. Non-Mechanical Cold-Water Meters

Respondent	Total Points Possible / 1,075
Mountain States Pipe and Supply (Recommended)	<u>934.27</u>
Ferguson Waterworks	899.07

Group E. Commercial/Industrial Service and Parts

Badger Meter, Inc. (Recommended - Group E1. Badger Meter Parts)
Mountain States Pipe and Supply (Recommended – Group E1. Elster Parts)
Core and Main, LP (Recommended - Group E2. Neptune Parts)
Ferguson Waterworks (Recommended - Group E2. Hersey and Mueller Parts)