



# City Council Report

**Date:** September 9, 2019  
**To:** City Council  
**Through:** Michael Kennington, Deputy City Manager/Chief Financial Officer  
**From:** Edward Quedens, Business Services Director  
Matt Bauer, Procurement Administrator  
**Subject:** Three-Year Term Contract for Video Display/Scoreboard Components and Event Services for Hohokam Park and Fitch Practice Fields as requested by the Parks, Recreation and Community Facilities Department **(Sole Source) (Citywide)**

## Recommendation

Council is requested to approve the award as recommended.

The Parks, Recreation and Community Facilities Department and Purchasing recommend awarding the contract to the sole source vendor, Daktronics, Inc., Year 1 at \$31,000, Year 2 at \$33,000, and Year 3 at \$35,000, based on estimated requirements.

## Background / Discussion

This contract will provide Daktronics electronic replacement and repair components for video displays/scoreboards and event support for the Hohokam Stadium and Fitch Practice Fields. These configurable video displays/scoreboards enhance patron experience during baseball games and events.

The scoreboards have been maintained through an Extended Service Agreement (Agreement) with Daktronics, Inc. (Daktronics) from 3/1/2017 and ending on 3/1/2020. The Agreement with Daktronics has been successful and allowed for the City and Oakland Athletics staff to contact Daktronics for support when the scoreboards did not function properly.

The scoreboards are proprietary and cannot be maintained by in-house staff. The scoreboards are also aging which requires continuance of this agreement. Given the inability to perform repairs both in computer programming and on Daktronics equipment, this contract would assure the scoreboards perform as intended during the next three-year period.

Oakland Athletics and Purchasing conducted the negotiations and developed the terms, conditions, and pricing for the resulting Extended Service Agreement.

## **Purchase Information**

Action: Award (Extended Service Agreement, 3 Years from 3/2/2020 through 3/2/2023)

Procurement Type: Sole Source

Contract Number: 2020019

Local Consideration: Policy did not apply to this procurement method

Initial Contract Term: Three years

Possible Renewals: None

Funding Source: Parks, Recreation and Community Facilities Department operating budget