



# City Council Report

**Date:** August 19, 2019  
**To:** City Council  
**Through:** Michael Kennington, Deputy City Manager/Chief Financial Officer  
**From:** Edward Quedens, Business Services Director  
Matt Bauer, Procurement Administrator  
**Subject:** Purchase of Four Mobile Two-Way Radios (Additions), Accessories and Related Equipment for the Mesa Fire and Medical Department **(Funded by the Capital General Fund) (Sole Source) (Citywide)**

## Recommendation

Council is requested to approve the award as recommended.

The Mesa Fire and Medical Department and Purchasing recommend authorizing purchase using the State of Arizona cooperative contract with Motorola Solutions, Inc., at \$38,852.73, based on estimated requirements.

## Background / Discussion

This purchase is for four additional mobile two-way radios along with other accessory equipment, required for mounting mobile radios in emergency response apparatus.

Motorola APX series of portable and mobile two-way digital radios are the City's current standard for front-line firefighters and emergency response apparatus. The ruggedized functionality of these APX series radios along with learned muscle memory by firefighters, established training materials, and regional Fire/Medical department adoption of this series of radios dictates that the City continue utilizing this style of portable radio for safety and consistency when operating within a hazard-zone environment.

APX radios are manufactured, sold and distributed exclusively by Motorola. Motorola has contracts with both the State of Arizona and Maricopa County both results of a competitive bid process. The City compared the State and County cooperative contract pricing provided by Motorola. By purchasing off the State of Arizona contract pricing the City will be saving \$700 versus buying off the Maricopa County contract.

## Purchase Information

Action: Award  
Procurement Type: Cooperative Contract Use  
Contract Number: 2020012  
Contracting Agency/Contract Number: State of Arizona/ADSP013-036880  
Local Consideration: Policy did not apply to this procurement method  
Funding Source: Capital General Fund

## AWARD RECOMMENDATION

Quantity 4 - APX 8500 All Band Mid Power Mobile plus Options and Accessories per Contract No. 2020012, State of Arizona Contract ADSPO13-036880 and Quote No. Quote 295579 dated 7/10/2019

Base (Quantity 4)	\$35,875.09
Estimated Sales Tax	<u>\$2,977.64</u>
<b>Total</b>	<b><u>\$38,852.73</u></b>