



City Council Report

Date: August 26, 2019
To: City Council
Through: Michael Kennington, Deputy City Manager/Chief Financial Officer
From: Edward Quedens, Business Services Director
Matt Bauer, Procurement Administrator
Subject: Refurbish Two Steinway Grand Pianos for the Mesa Arts Center as requested by the Arts and Culture Department **(Funded by the Mesa Arts Center Restoration Fee) (Single Response) (Citywide)**

Recommendation

Council is requested to approve the award as recommended.

A committee representing the Arts and Culture - Mesa Arts Center and Purchasing evaluated responses. The evaluation committee recommends awarding the contract to the single and qualified respondent, Klavierhaus, Inc., at \$75,000.

Background / Discussion

This purchase will refurbish the Mesa Arts Center's two, Steinway grand pianos (B #570448 and D #569088).

Steinway pianos are a special and highly requested piano, and servicing these pianos requires special training and skills. The City sent the solicitation to over a dozen piano tuners and shops, and none of them submitted a response. Purchasing contacted several vendors for the reasons of not submitting a bid response; the vendors indicated it was due to not being an authorized (Steinway) factory with trained technicians.

Purchasing believes that the Scope of Work limited the qualified vendors to less than a handful nationally. Due to only receiving one bid response to the Request for Proposal, the evaluation team elected to not score the single response based on the solicitation's published method, as allowed (Instructions - Criteria for Evaluation and Award - 27b).

The evaluation committee recommends awarding this service to Klavierhaus, Inc., the Steinway and only qualified factory with expertise to perform the refurbishment for the City's two, Steinway pianos. The committee feels it is in the City's best interest for the original manufacturer to complete the refurbishing and the only authorized repair facility.

Purchase Information

Action: Award
Procurement Type: Request for Proposals
Contract Number: 2019206
Local Consideration: Not applicable as there was a single response

Protests Received: None

Funding Source: Arts and Culture Department – Mesa Arts Center operating budget through the Mesa Arts Center Restoration Fee

July 2, 2019 Single Response

Klavierhaus, Inc. New York, NY	\$75,000.00 (Recommended)
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AWARD RECOMMENDATION	
Steinway Grand Piano Refurbishment per Contract No. 2019206 and Price List dated 6/28/2019 - B #570448 at <u>\$24,900</u> and D #569088 at <u>\$27,700</u> plus Shipping at <u>\$7,600</u>	
Base	\$60,200.00
Estimated Sales Tax	\$3,400.00
Contingency for Additional Work, if needed	<u>\$11,400.00</u>
Total Amount Requested	<u>\$75,000.00</u>