



City Council Report

Date: August 19, 2019
To: City Council
Through: Michael Kennington, Deputy City Manager/Chief Financial Officer
From: Edward Quedens, Business Services Director
Matt Bauer, Procurement Administrator
Subject: Purchase of a Trailer (Addition) for the Transportation Department as requested by the Fleet Services Department (**Funded by the Local Streets Fund**) (**Citywide**)

Recommendation

Council is requested to approve the award as recommended.

The Transportation and Fleet Services Departments, and Purchasing recommend authorizing the purchase using the National Joint Powers Alliance (NJPA) cooperative contract with Empire Truck and Trailer (a Mesa business) at \$84,776.13.

Background / Discussion

The purchase will provide an Advantage Plus Trailer required to haul large/heavy pieces of equipment used by staff for various Transportation-related maintenance activities, including asphalt paving.

Transportation had been previously "roading" larger equipment throughout the city. Fleet Services recommended that the department haul the equipment on a trailer, since it is detrimental to the equipment to road/drive long distances. Without the ability to haul heavy equipment in-house, Transportation has had to pay a third party to transport large equipment to job sites. The Advantage Plus Trailer, in conjunction with an appropriate truck, will eliminate paying costly rental charges, speed up labor-intensive projects and allow for quick emergency response.

Additionally, the trailer can benefit other departments as an option to transport equipment and trucks that require delivery and pickup from vendors and dealers for major repairs rather than contracting out to heavy haul tow companies.

The NJPA contract was competitively bid, meets procurement requirements and prices are competitive due to nationally based volume contract pricing. It is unlikely that competitive bidding would result in better pricing than through this cooperative contract. City of Mesa is eligible to utilize this contract as a NJPA cooperative member.

Purchase Information

Action: Award

Procurement Type: Cooperative Contract Use

Contract Number: 2020005

Contracting Agency/Contract Number: National Joint Powers Alliance/121918-TKI

Local Consideration: Policy did not apply to this procurement method

Funding Source: Fleet Services Department operating budget through the Local Streets Fund

AWARD RECOMMENDATION

One – 2019 Advantage Plus Trailer TK70HDG plus Options per Contracts No. 2020005 and NJPA 121918-TKI

Base	\$77,726.00
Options	<u>\$10,592.00</u>
Base Sub-Total	\$88,318.00
15% NJPA Discount	<u>\$13,247.70</u>
Total after Discount	\$75,070.30
8.3% Sales Tax	\$6,230.83
PDI	\$250.00
Freight	\$2,500.00
Jobsite Delivery	\$500.00
Doc Fee	<u>\$225.00</u>
Total	<u>\$84,776.13</u>

One **Addition** funded by the Local Streets Fund for the Transportation Department – Fleet Up-Fit Cost \$880.