



City Council Report

Date: August 19, 2019
To: City Council
Through: Michael Kennington, Deputy City Manager/Chief Financial Officer
From: Edward Quedens, Business Services Director
Matt Bauer, Procurement Administrator
Subject: One-Year Renewal to the Term Contract for Fire Protective Clothing for the Mesa Fire and Medical Department **(Citywide)**

Recommendation

Council is requested to approve the contract renewal as recommended.

The Mesa Fire and Medical Department and Purchasing recommend authorizing the renewal with United Fire Equipment Company for \$410,000 annually, based on estimated usage.

Background / Discussion

This contract provides fire protective clothing (turnout coats and turnout pants) for approximately 400 Fire personnel during structural firefighting operations where there is a threat of fire or when certain physical hazards are likely to be encountered such as during non-fire related rescue operations, emergency medical operations and victim extrication.

Fire protective clothing is purchased on an as-needed basis to replace damaged, failed, or old ensembles in accordance with NFPA1851. Ensembles are also purchased for new hires during the contract term. The fire protective clothing must meet the NFPA Standard #1971, 2013 Edition and the manufacturer must be International Organization for Standardization (ISO) 9001 compliant.

Mesa Fire and Medical has been using Lion turnout gear for the past 20 years and the product has proven to be the best equipment for the price with proven performance above the national and Department safety standards.

United Fire requested a price increase last year, which the City denied. The vendor has not had a price increase throughout the term contract which began in 2015 and has held their pricing for four years. United Fire has provided documentation from the manufacturer (LION) that their costs have increased 6.5%, however they are willing to renew at 2.5%, for the final year of the contract. The Consumer Price Index has increased 2.4% over the last year and 4.5% combined over the last two years.

The City has been satisfied with the vendor's performance. This contract continues to be advantageous to the City and it is in the City's best interest to renew the contract.

Purchase Information

Action: Renewal (2nd of 2 possible)

Procurement Type: Request for Bids

Contract Number: 2016006

Original Council Award Date: 8/31/2015

Initial Contract Term: Three years

Funding Source: Mesa Fire and Medical Department operating budget