



City Council Report

Date: July 8, 2019
To: City Council
Through: Michael Kennington, Chief Financial Officer
From: Edward Quedens, Business Services Director
Matt Bauer, Procurement Administrator
Subject: Three-Year Term Contract with Two Years of Renewal Options for OEM and Aftermarket Refuse Body and Sweeper Body Parts for the Fleet Services Department **(Citywide)**

Recommendation

Council is requested to approve the award as recommended.

The Fleet Services Department and Purchasing recommend awarding the contract to the lowest, responsive and responsible bidders: Wastebuilt Environmental; Western Refuse & Recycling Eq. Inc.; Laclede Equipment, Inc.; Balar Holding Corp. dba Balar Equipment; Amrep Manufacturing, LLC; AZ Wastewater Industries, Inc.; and BTE Body Company, (formerly Dadee Manufacturing, LLC); at \$900,000 annually, with an annual increase allowance of up to 5% or the adjusted Consumer Price Index.

Background / Discussion

This contract will provide Original Equipment Manufacturer (OEM) and aftermarket refuse body and sweeper body parts. The vendors are required to provide quality replacement, OEM and aftermarket parts and timely delivery to meet the service requirements of the Fleet Service's operations.

The Request for Bid solicited bid responses for the products listed by Sections (Section 1 – Curbtender; 2 – Heil; 3 – Scorpion; 4 – G & H; 5 – Pioneer; 6 – Leach; 7 – Galbreath; 8 – Brigade; 9 – Labrie; 10 – Schwarze; 11 – New Way; 12 – Amrep; 13 – Global; 14 – X-Broom; 15 – Tennant; 16 – O'Brian; 17 – Vulcan; and 18 – 3rd Eye.

Awards are being recommended to the lowest, responsive and responsive bidder of each Section. None of the vendors bid Sections for Sections 8, 14, 15 and 17.

Purchase Information

Action: Award
Procurement Type: Request for Bids
Contract Number: 2019089
Local Consideration: Not applicable as there were no Mesa responses
Protests Received: None
Initial Contract Term: Three years
Possible Renewals: Up to a maximum of two years, renewals subject to Administrative

review and approval
Funding Source: Fleet Services Department operating budget through the Fleet Internal Services Fund

March 26, 2016 Responses

Bid Tabulation available upon request

Amrep Manufacturing, LLC Ontario, CA	Recommended – Section 12
AZ Wastewater Industries, Inc. Phoenix, AZ	Recommended – Section 13
Balar Holding Corp. dba Balar Equipment Phoenix, AZ	Recommended – Sections 2 and 10
*BTE Body Company (Formerly Dadee Manufacturing, LLC) Phoenix, AZ	Recommended – Section 3
Lacal Equipment, Inc. Jackson Center, OH	Recommended – Section 10
Wastebuilt Environmental Phoenix, AZ	Recommended – Sections 1, 3, 4, 5, 9, 11, 16 and 18
Western Refuse & Recycling Eq. Inc. Chandler, AZ	Recommended – Sections 2, 6 and 7

No Bid Responses received for Sections 8, 14, 15 and 17

*Dadee was the only authorized original equipment manufacturer for Dadee parts and provider of services and repair. Effective April 16, 2019, BTE Body Company, Inc. purchased Dadee Manufacturer and is now the sole authorized OEM dealer for Dadee parts and services.