

City Council Report

Date: July 8, 2019
To: City Council
Through: Michael Kennington, Chief Financial Officer
From: Edward Quedens, Business Services Director
Matt Bauer, Procurement Administrator
Subject: One-Year Renewal with a One-Year Renewal Option to the Term Contract for Replacement Portable and Mobile Two-Way Radios for the Police Department as requested by the Information Technology Department – Communications Division (Funded by the Capital – General Fund) **(Citywide)**

Recommendation

Council is requested to approve the contract renewal as recommended.

The Police Department and Purchasing recommend authorizing the renewal with Motorola Solutions, Inc., at \$720,000 annually, with an annual increase allowance of up to 5% or the adjusted Consumer Price Index.

Background / Discussion

This contract provides portable and mobile two-way radios and related accessories and equipment. In late 2016, the Police Department replaced their radios that reached end of useful life with new radios that allow GPS tracking and Wi-Fi reprogramming. The Department leased-to-purchase an initial quantity of 1,793 radios at the cost of \$8,492,324, and the contract allowed payment over three years (\$2,830,774.67 annually).

The Police Department has requested an annual contract amount of \$720,000 for Years 4 and 5, for the purchase of additional two-way radios and related accessories and equipment for new hires and expanded programs requiring the need for radio communication.

Motorola Solutions, Inc., agreed to renew the contract under the same terms, conditions and current pricing. There is limited competition and the City is unaware of other vendors available to provide these products. Rebidding this contract would likely expose the City to higher prices for these services. The City has been satisfied with the vendor's performance. This contract continues to be advantageous to the City and it is in the City's best interest to renew the contract.

Purchase Information

Action: Renewal (1st of 2 possible)
Procurement Type: Request for Proposals
Contract Number: 2016167
Responses Received: 2
Original Council Award Date: 11/21/2016
Initial Contract Term: Three years
Possible Renewals: One-year renewal subject to Administrative review and approval
Funding Source: Capital – General Fund