



# City Council Report

**Date:** July 1, 2019  
**To:** City Council  
**Through:** Michael Kennington, Chief Financial Officer  
**From:** Edward Quedens, Business Services Director  
Matt Bauer, Procurement Administrator  
**Subject:** Purchase of Two Lighting Consoles (Replacement/Upgrade) for the Mesa Arts Center as requested by the Arts and Culture Department (**Funded by Mesa Arts Center Restoration Fund**) (**Citywide**)

## Recommendation

Council is requested to approve the award as recommended.

The Arts and Culture Department and Purchasing recommend awarding the contract to the lowest, responsive and responsible bidder, Barbizon Light of the Rockies dba Barbizon Light of Arizona, at \$39,532.17.

## Background / Discussion

This purchase is for two, ETC GIO lighting consoles to replace and upgrade the ETC, EOS and ION consoles in the Ikeda Theater. Replacement parts are no longer manufactured for the current consoles, and the City is no longer able to have these units serviced or repaired.

The upgrade to an ETC GIO allows for the same programming syntax and language to be used which will eliminate any training time needed for lighting operators and contractors. In addition, the existing theatrical dimmers and lobby lighting system are also ETC and selecting the ETC GIO consoles would ensure compatibility with our existing infrastructure for the foreseeable future.

Additionally, about 95% of tours that come to the Mesa Arts Center that do not travel with their own lighting equipment have ETC lighting consoles on their specification list. If the City were to deviate from this brand, there would be increased rental costs that would be brought forth by the Mesa Arts Center.

## Purchase Information

Action: Award  
Procurement Type: Request for Bids  
Contract Number: 2019208  
Local Consideration: Not applicable as there were no Mesa responses  
Protests Received: None  
Funding Source: Mesa Arts Center Restoration Fund

## May 14, 2019 Responses

Barbizon Light of the Rockies dba Barbizon Light of Arizona Tempe, AZ	\$36,570.00 (Recommended)
Clearwing Productions AZ, LLC Phoenix, AZ	\$36,730.00
Vincent Lighting Systems Company Solon, OH	\$36,816.00
Lighting Unlimited Phoenix, AZ	Non-Responsive (Vendor quoted a price for a single console not the dual lighting console as specified in the solicitation)

### No Bid Response received from:

AV Innovations, Inc.  
Tucson, AZ

AWARD RECOMMENDATION	
<u>Two</u> – ETC GIO – 4K (Gio Console, 4096 outputs) including the 2-year manufacturer warranty, and freight and shipping (if applicable) at <u>\$18,285/each</u> per Contract No. 2019208	
Base	\$36,570.00
8.1% Sales Tax	<u>\$2,962.17</u>
<b>Total</b>	<b><u>\$39,532.17</u></b>