



City Council Report

Date: June 17, 2019
To: City Council
Through: Michael Kennington, Chief Financial Officer
From: Edward Quedens, Business Services Director
Matt Bauer, Procurement Administrator
Subject: Three-Year Term Contract with Two Years of Renewal Options for Ballistic Helmets for the Police Department **(Citywide)**

Recommendation

Council is requested to approve the award as recommended.

A committee representing the Police Department and Purchasing evaluated responses. The evaluation committee recommends awarding the contract to the highest scored proposal from Proper International Sales, Inc., Year 1 at \$140,000 annually; and Years 2 and 3, at \$70,000 annually; with an annual increase allowance of up to 5% or the adjusted Consumer Price Index.

Background / Discussion

This contract will provide ballistic helmets, face shields, bags and name strips. Ballistic helmets are used by officers for ballistic barrier protection for Police situations. The Police Department has estimated that during the first year of the contract, an estimated 430 helmets will be purchased.

The helmets to be provided have a seven-year warranty. While under the warranty period, helmets will be collected from retiring personnel and reissued to new recruits. During Years 2 through 5, the Department has requested the annual contract amount of \$70,000 to purchase additional or replacement helmets, face shields, bags and names strips.

The City received nine proposals, and one No Bid response; all nine proposals met the minimum qualifications. The evaluation committee evaluated and scored the nine responses based on the evaluation criteria in the solicitation and shortlisted the top, two ranked offerors. Award is being recommended to the highest scored respondent, Proper International Sales, Inc. The committee unanimously agreed on the recommendation.

Purchase Information

Action: Award
Procurement Type: Request for Proposals
Contract Number: 2019143
Local Consideration: Not applicable as there were no Mesa responses
Protests Received: None

Initial Contract Term: Three years

Possible Renewals: Up to a maximum of two years, renewals subject to Administrative review and approval

Funding Source: Year 1 at \$140,000 annually (\$103,000 funded using Restricted Funds – Officer Safety Equipment and \$37,000 funded by the Police Department operating budget); and Years 2 and 3 (\$70,000 annually funded by the Police Department operating budget).

Proposal Responses

All State Police Equipment Inc. - Pomona, CA

Federal Eastern International, LLC - Jacksonville, FL

Galls, LLC - Lexington, KY

International Armor Corporation - San Clemente, CA

L.N. Curtis and Sons dba Curtis Blue Line - Phoenix, AZ

Platinum Venture Group LLC - Murray, UT

Proforce Marketing, Inc. dba Proforce Law Enforcement - Prescott, AZ

Propper International Sales, Inc. - Weldon Springs, MO

Universal Procurement, Inc. dba Universal Police Supply Company - Tempe, AZ

No Bid response received from:

Lawmen's & Shooters Supply, Inc. – Vero Beach, FL

Final Scoring

Respondent	Total Points Possible / 1,000
Propper International Sales, Inc. (Recommended)	<u>914</u>
Platinum Venture Group LLC	887