

1830 N. 95<sup>th</sup> Ave., Suite 106, Phoenix, Arizona 85037 623-536-5956 Office 623-535-9146 Fax

This Super Star Car facility will provide Top Tier car washing service to the surrounding community in a State of the Art building enhanced with beautiful landscaping and will use the latest technology and car wash equipment to satisfy the consumer's desire for a Fast and Thorough car wash experience. This Express Exterior Model is able to process a high volume of cars washed without any backup at the car wash entrance through the use of the following tools and processes.

## 1. Xpress Pay Terminal (XPT)

There will be 3 XPT Terminal lanes available. Each XPT terminal is capable of processing up to 80 cars per hour.

Costumers will enter the XPT lanes to select the level of wash service desired and complete the payment transaction. There will be attendants to assist the costumer through this process.

Additionally, Super Star Car Wash sells Unlimited Car Wash Monthly plans. Our experience at other existing locations is that nearly 50% of our customers purchase and use these plans. When these plan members come in to receive their car wash, the payment process is sped up dramatically as all they have to do is pull into a lane, the XPT scanner automatically reads their RFID tag that we have placed on their windshield, and the XPT terminal issues their wash and opens the gate with the customer never having to reach for their wallet or purse or even open their window.

Once the lane gate opens and allows the customer to move forward to enter the wash tunnel, there are vehicle sensors built into the concrete that monitor the order of the cars as they leave the XPT terminals and merge into the car wash tunnel. This keeps cars entering the wash tunnel in the order of which they have paid making for a smooth and seamless transition into the wash tunnel. This Queueing process helps eliminate traffic pileups and keeps everyone moving quickly.

## 2. Wash Tunnel

The wash tunnel is capable of processing up to 130 cars per hour and still deliver the desired optimal washing quality. The conveyor speed can be increased to process more cars per hour, however that could cause the level of washing quality to suffer. We do not anticipate that increasing the speed of the car wash conveyor will be necessary. There will be an attendant to guide the customer onto the conveyor and to give proper instructions to the customer for a safe and easy movement through the car wash tunnel with the costumer still inside the car.

## 3. Vacuum area

After exiting the wash tunnel the costumer has the option to park at the vacuum stations to vacuum their car and wipe any remaining water drops still on the car's surface with soft, clean microfiber towels that are provided by Super Star Car Wash at no cost to the customer. There will be

attendants in this area to guide the costumer in and out of the vacuum stations safely. In the car wash Industry's Express model, approximately 25% of the customers that go through the wash tunnel will stop and vacuum their cars.

We are projecting that this location will wash between 80 to 90 cars per hour at peak hours. Due to the capacity and speed at which our equipment can process cars as stated above, we do not anticipate having an issue with the driveway/entrance into our XPT lanes being blocked or backed up to the street entrance at any time. There is sufficient queueing for the anticipated volume.

## 4. Operation Hours and Staffing

We will operate this facility from 7 am to 8 pm seven days a week. During slow to moderate business traffic we will have a minimum of 3 employees on staff and at our busiest times we will have 5 employees on staff. We pride ourselves on maintaining a clean and safe environment with well maintained facilities at all times for our customers.

Please feel free to call me with any questions you may have at 602-421-6717

Reza Amirrezvani