



City Council Report

Date: April 15, 2019
To: City Council
Through: Michael Kennington, Chief Financial Officer
From: Edward Quedens, Business Services Director
Matt Bauer, Procurement Administrator
Subject: Purchase of a Digital Signage Solution (Upgrade) for the Mesa Convention Center as requested by the Parks, Recreation and Community Facilities Department (**Funded by Capital Enterprise Fund – Convention Center Sub Fund**) (Citywide)

Recommendation

Council is requested to approve the award as recommended.

The Parks, Recreation and Community Facilities Department (PRCF) and Purchasing recommend authorizing the purchase using the State of Arizona cooperative contract with ExhibitOne Corporation, at \$69,919.21, based on estimated requirements.

Background / Discussion

This purchase will modernize and implement the digital signage solution at the Mesa Convention Center at the entrance of all meeting spaces and in high traffic areas to assist in alerting and directing patrons.

While researching digital signage options, the Convention Center obtained quotes from vendors that provided the technology options they thought would best suit the City. After reviewing these quotes, PRCF determined it would be in the best interest of the City to award to the most advantageous quote, ExhibitOne Corporation.

PRCF and Purchasing do not believe that it would be advantageous to competitively bid this as the State contract was competitively bid. Award is being recommended to ExhibitOne based on their qualifications and competitive pricing.

Purchase Information

Action: Award
Procurement Type: Cooperative Contract Use
Contract Number: 2019162
Contracting Agency/Contract Number – State of Arizona/ADSPO17-184596
Local Consideration: Policy did not apply to this procurement method
Funding Source: Capital Enterprise Fund - Convention Center Modernization

AWARD RECOMMENDATION

Project Summary – Audio-Visual System upgrade of the room signage and wayfinding signage at the Mesa Convention Center complex consisting of three Buildings per Contract Nos. 2019162, State of Arizona ADSPO17-184596 and Business Proposal dated 3/15/2019.

Signage upgrade includes:

- Option for e-paper room signage
- Option for color panel room signage
- Digital wayfinding signage

Equipment	\$43,592.09
Labor	\$21,560.00
Shipping	\$1,018.20
Estimated Sales Tax	<u>\$3,748.92</u>
Total	<u>\$69,919.21</u>