



City Council Report

Date: April 15, 2019
To: City Council
Through: Michael Kennington, Chief Financial Officer
From: Edward Quedens, Business Services Director
Matt Bauer, Procurement Administrator
Subject: Three-Year Term Contract with Two Years of Renewal Options for Aftermarket Parts for Automotive and Light Duty Trucks for the Fleet Services Department) **(Citywide)**

Recommendation

Council is requested to approve the award as recommended.

A committee representing the Fleet Services Departments and Purchasing evaluated responses. The evaluation committee recommends awarding the contract to the highest scored respondents of each Group (1 to 24): Parts Authority Arizona, LLC (a Mesa business); FleetPride, Inc. (a Mesa business); Parts Mart Inc.; and RWC International dba RWC Group; at \$360,250 annually, with an annual increase allowance of up to 5% or the adjusted Consumer Price Index.

Background / Discussion

This contract will provide several vendors for various equipment manufacturer's aftermarket parts that meet or exceed the original manufacturer's specifications in quality, size, fit and operation (premium) to support Mesa's fleet of light duty vehicles.

The City maintains a fleet of over 1,700 automobiles and light duty trucks. It is a diversified fleet of passenger cars, patrol sedans, pickups, utility vans plus an assortment of small engine equipment. To meet the service requirements of Fleet Service's operations, the vendors will be required to provide quality replacement, add on parts and timely delivery.

In addition, the contract requires the vendor to have a parts outlet facility within the Mesa/Phoenix metropolitan area and maintain an inventory of parts that are sufficient to meet the needs of the City. In order to maintain a reliable supply of repair parts, the City reserves the right to make multiple awards.

Award is being recommended to the four, highest scored respondents of each Group, 1 to 24, that meet all qualifications and specifications: Parts Authority Arizona, LLC, FleetPride, Inc., Parts Mart Inc., and RWC Group. The evaluation unanimously agreed on the recommendation.

Purchase Information

Action: Award

Procurement Type: Request for Proposals

Contract Number: 2019060

Local Consideration: Did result in a Mesa business being recommended for award of all or part of this award

Protests Received: None

Initial Contract Term: Three years

Possible Renewals: Up to a maximum of two years, renewals subject to Administrative review and approval

Funding Source: Fleet Services Department operating budget through the Fleet Internal Services Fund

Proposal Responses

Cummins Inc. dba Cummins Sales and Service - Mesa, AZ

Elliott Auto Supply Co. Inc. dba Factory Motor Parts - Mesa, AZ

FleetPride, Inc. - Mesa, AZ

General Parts Distribution, LLC dba Advance Auto Parts - Mesa, AZ

Genuine Parts Company, dba NAPA Auto Parts - Mesa, AZ

O'Reilly Auto Enterprises, LLC dba O'Reilly Auto Parts - Mesa, AZ

Parts Authority Arizona, LLC - Mesa, AZ

Parts Mart Inc. - Glendale, AZ

RWC International dba RWC Group - Phoenix, AZ

Savant of the West LLC dba 1800-Radiator and AC - Mesa, AZ

Tucson Alternator Exchange Service, Inc. dba Copperstate Alternator - Phoenix, AZ

USD Inc. - Phoenix, AZ

Final Scoring Results

(Recommended award to the highest scored respondent of each Group, 1 to 24, that meet all qualifications and specifications. Evaluation Tabulation available upon request.)

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| Parts Authority Arizona, LLC – Mesa, AZ | Recommended (Sections 1, 3, 6, 7, 11, 12, 13, 14, 15, 16, 20, 22 and 23) |
| FleetPride, Inc. Mesa, AZ | Recommended (Sections 18 and 19) |
| Parts Mart Inc. Glendale, AZ | Recommended (Sections 2, 4, 5, 8, 9, 17, 21 and 24) |
| RWC International dba RWC Group Phoenix, AZ | Recommended (Section 10) |