

# **City Council Report**

**Date**: April 15, 2019

**To**: City Council

**Through**: Kari Kent, Assistant City Manager

**From**: Beth Huning, City Engineer

Rob Kidder, Assistant City Engineer

**Subject**: Job Order Master Contracts

Landscape Construction Services

City Project No. JOC-L19

Citywide

# **Purpose and Recommendation**

The purpose of this report is to provide information to the Council on the selection of two Job Order Master Contracts for Landscape Construction Services. These services will include, renovations and repairs, additions, demolition, and facility upgrades for a broad range of City landscaping improvement projects.

Staff recommends that Council approve the selection of Valley Rain Construction Corporation and Haydon Building Corp., for Job Order Master Contracts for Landscape Construction Services for a period of one full year, with the option to extend the contract for two additional one-year option periods based on successful contractor performance and City concurrence. These two master contracts allow for the issuance of multiple individual job orders with an approved limit of \$1,500,000 per job order and a total contract value not to exceed \$5,000,000 for each year of the contract per contractor.

These two companies are suited for larger landscaping projects. However, in order to complete smaller, lower value projects at potentially lower overhead rates and on limited schedules, the City is in the process of requesting qualifications from firms to provide services for small landscape projects. These firms will be selected in the near future and presented to Council for approval.

# **Background**

The JOC method of procuring construction services is authorized by Title 34 of the Arizona Revised Statutes as an alternative to the traditional design-bid-build procurement method. Job order contracting allows the City to select a contractor on an "on-call" basis for construction projects utilizing a "best value" approach based on the company's demonstrated qualifications to perform the type of work required.

The JOC program utilizes a collaborative team approach and is an efficient way of getting small, less complex, and commonly encountered construction projects

completed quicker and with a higher quality of work than using the traditional design-bidbuild method.

### **Discussion**

In January 2019, Staff received two (2) Statements of Qualifications (SOQ) from potential contractors that were interested in the JOC for Landscape Construction Services. Based on an evaluation of their Statements of Qualifications, Valley Rain and Haydon were selected as firms meeting qualifications to provide landscape construction services.

Both firms will develop a local "Mesa Supplier and Subcontractor Participation Plan" to establish a goal of utilizing local Mesa firms to execute 20% or more of all job orders awarded to them under this contract. Actual percentages will be reported quarterly in conjunction with JOC project Council notifications. Staff has prepared master contracts for Landscape Construction Services to ensure both quality and price are being included in the work assigned to them under these Job Order Master Contracts.

#### Alternatives

An alternative to the approval of the Job Order Contract (JOC) for Landscape Construction Services would be to use the traditional design-bid-build method. The common occurrences of unbalanced bids, construction delays, cost over-runs, and quality disputes are significantly reduced using the JOC method. Often the design can be reduced or eliminated saving both time and money. Schedules for many of the projects can be reduced when compared to using the traditional design-bid-build method.

## **Fiscal Impact**

Job Order Contracting typically decreases up-front design, procurement and administrative costs since drawings can often be simplified when using a JOC contractor. This allows more funding to be allocated towards the construction portion of the project. Change orders are often reduced because of the Contractor involvement in providing input and assistance with scoping, scheduling, and constructability issues.

#### **Coordinated With**

The Parks, Recreation and Community Facilities Department concurs with this recommendation.