



City Council Report

Date: April 1, 2019
To: City Council
Through: Michael Kennington, Chief Financial Officer
From: Edward Quedens, Business Services Director
Matt Bauer, Procurement Administrator
Subject: Three-Year Term Contract with Two Years of Renewal Options for Uninterruptible Power Supply Preventative System Maintenance and Related Services, Equipment and Parts for Various City Departments **(Citywide)**

Recommendation

Council is requested to approve the award as recommended.

A committee representing the Mesa Fire and Medical Department, Parks, Recreation and Community Facilities Department, Information Technology Department (PRCF), and Purchasing evaluated responses. The evaluation committee recommends awarding the contract to the highest scored proposal from Titan Power, Inc., at \$207,600 annually, with an annual increase allowance of up to 5% or the adjusted Consumer Price Index.

Background / Discussion

This contract will provide Uninterruptible Power Supply (UPS) preventative system maintenance, related services, equipment and parts per the scope of work and specifications. Mesa Fire and Medical, Information Technology – Communications, and PRCF - Facility Maintenance have a need for UPS maintenance and repair services at various City locations.

The City received six proposals of which, one respondent was deemed as non-responsive for not submitting the revised proposal questionnaire and price sheet as required. The committee then evaluated and scored the proposals based on the evaluation criteria as stated in the solicitation and references were scored based on proposers providing all requested information, which included services performed. Communications Power Solutions, Inc. and NGH Power Systems, Inc. fell outside of the competitive range and were deemed not reasonably susceptible for award.

The evaluation committee completed scoring responses and determined that Titan Power, Inc., submitted the most advantageous offer, and unanimously recommends awarding the contract to the highest scored proposal, Titan Power, Inc.

Purchase Information

Action: Award

Procurement Type: Request for Proposals

Contract Number: 2019061

Local Consideration: Policy did not apply to this procurement method

Protests Received: None

Initial Contract Term: Three years

Possible Renewals: Up to a maximum of two years, renewals subject to Administrative review and approval

Funding Source: Operating budget of Mesa Fire and Medical Department \$139,800; Parks, Recreation and Community Facilities Department \$40,000; and Information Technology – Communications \$27,800

Proposal Responses

Communication Power Solutions, Inc. - Tempe, AZ

Gruber Technical, Inc. dba Gruber Power Services - Phoenix, AZ

NGH Power Systems, Inc. - Phoenix, AZ

Titan Power Inc. - Chandler, AZ

Total Online Protection, LLC - Chino, CA

Non-Responsive

EOLA Power LLC - Miami, FL (did not complete and submit the required questionnaire and correct proposal price sheets as required)

Final Scoring

Proposal Respondent	Total Points Possible / 1,200
Titan Power Inc. (Recommended)	<u>826.00</u>
Total Online Protection, LLC	779.53
Gruber Power Services	771.30