



City Council Report

Date: March 18, 2019
To: City Council
Through: Michael Kennington, Chief Financial Officer
From: Edward Quedens, Business Services Director
Matt Bauer, Procurement Administrator
Subject: Three-Year Term Contract with Two Years of Renewal Options for Generator Maintenance and Repair Services for the Parks, Recreation and Community Facilities and Water Resources Departments **(Citywide)**

Recommendation

Council is requested to approve the award as recommended.

A committee representing the Parks, Recreation and Community Facilities, and Water Resources Departments, and Purchasing evaluated responses. The evaluation committee recommends awarding the contract to the highest scored proposals: Valleywide Generator Service, LLC (a Mesa business), W.W. Williams, and Cummins at \$520,000 annually, with an annual increase allowance of up to 5% or the adjusted Consumer Price Index.

Background / Discussion

This contract will provide maintenance and repair services on the generators maintained by the Parks Recreation and Community Facilities Department and Water Resources Department. This contract will provide these Departments with: Generator Inspection and Preventative Maintenance, Generator OEM Interval Repairs and Major Repairs, Generator Rental, and Generator Refueling Service.

The City received six proposals of which one was deemed as Non-Responsive; and two No Bid responses. The committee evaluated the proposals based on the evaluation criteria as stated in the solicitation.

Based upon the evaluation results and clarifications the evaluation committee determined that W.W. Williams Company, Cummins, Inc, and Valleywide Generator Services, LLC submitted the most advantageous offers.

Purchase Information

Action: Award
Procurement Type: Request for Proposals
Contract Number: 2019003
Local Consideration: Policy did not apply to this procurement (services)
Protests Received: None
Initial Contract Term: Three years

Possible Renewals: Up to a maximum of two years, renewals subject to Administrative review and approval

Funding Source: Parks, Recreation and Community Facilities Department - Facilities Maintenance operating budget \$216,500, and Water and Wastewater Operations and Maintenance budget

Proposal Responses

Generator Maintenance and Repair Services for Group A1 and A2 - Water Resources Department, Group B – Facilities Maintenance, Group C – IT / Communications, Group D – OEM Interval and Major Repair Rates, Group E – Generator Rentals, and Group F – Generator Refueling

Arizona Generator Technology dba Gen-Tec - Glendale, AZ

Cummins - Avondale, AZ (Recommended – Groups E, F and G)

Southwest Products Corp. - Surprise, AZ

Valleywide Generator Service, LLC - Mesa, AZ (Recommended – Groups B, E, F and G)

W.W. Williams - Phoenix, AZ (Recommended – Groups A1, E, F and G)

No Bid Response received from

Power Secure

Wake Forest, NC

The City has chosen not to award to Groups: A2 – Water Resources, Group C - ITD Communication, and Group D – Energy Resources, as it intends to review available options for the required services.

Proposers were asked to submit information for their factory authorizations, rates and percentage markup for Groups E - Minor Repairs and OEM Interval and Major Repairs, F - Generator Rentals, and G - Generator Refueling. Groups E, F and G pricing was requested for informational purposes.

Final Scoring

Group A1 – Water Resources	Total Points Possible / 1,200
W.W. Williams Company	<u>764.86</u>
Valleywide Generator Service, LLC	<u>751.47</u>
Gen-Tech	704.18
Cummins	669.38

Empire Southwest dba Empire Power Systems and Southwest Products Corp. deemed as Non-Responsive – Both vendors did not bid all items in this Group.

Group B – Facilities Maintenance	Total Points Possible / 1,200
Valleywide Generator Service, LLC	<u>835.57</u>
W.W. Williams Company	723.83
Gen-Tech	685.36
Cummins	628.61