



City Council Report

Date: March 18, 2019
To: City Council
Through: Michael Kennington, Chief Financial Officer
From: Edward Quedens, Business Services Director
Matt Bauer, Procurement Administrator
Subject: Dollar Limit Increase and a One-Year Renewal with a One-Year Renewal Option to the Term Contract for Private Security Officer Services for Various City Facilities as requested by the Police Department **(Citywide)**

Recommendation

Council is requested to approve the contract renewal as recommended.

The Police Department and Purchasing recommend: increasing the dollar limit with Trident Security Services, Inc. by \$250,000, from \$700,000 to \$950,000, for Year 3 of the term contract; and authorizing the renewal at \$950,000 annually with an annual increase allowance of up to 5% or the adjusted Consumer Price Index.

Background / Discussion

This contract provides private security officer services for the following City facilities: Mesa Arts Center, Arizona Museum of Natural History, Main Library, Red Mountain Library, downtown Customer Service Center, and East Mesa Customer Service Center. In addition, this agreement also provides a security officer for mobile patrol for the Mesa City Plaza building as well as an Account Manager. All work performed falls under the category of general security service, but hours and duties will vary according to site.

The dollar limit increase for Year 3 is needed for Library Services: Red Mountain Library was never part of the original contract with the other City facilities and two, security officers have been added at Red Mountain Library. There have also been increased hours at the Main Library. Additionally, the increase is needed for Arts and Culture due to extra security services provided for their Festival in February as well as for special events throughout the year. The increase of \$250,000 will cover expenses through Year 3, ending 4/30/2019.

Trident Security Services, Inc. agreed to renew the contract with an overall increase of 3.16% which is allowable by specification. The vendor has performed well over the term of the contract. Vendor wage rates have remained constant for the past 3 years despite the increase of minimum wage. Mesa Security Officers are high-level officers that require law enforcement, military, or corrections experience and to attract competitive candidates requires a competitive salary. The annual contract amount includes the additional officers for Library Services and increased hours at the Main Library and the Red Mountain Library.

The new City rate is only \$22.42 per hour. This contract continues to be advantageous to the City and it is in the City's best interest to renew the contract.

Purchase Information

Action: Renewal (1st of 2 possible)
Procurement Type: Request for Proposals
Contract Number: 2016070
Responses Received: 16 (1 Non-Responsive)
Original Council Award Date: 4/18/2016
Initial Contract Term: Three years
Funding Source: Individual Department operating budgets

Dollar Limit History

Term Contract for Year 3 (Awarded 4/18/2016):	\$700,000.00
Contract Dollar-Limit Increase Request 3/18/2019:	\$250,000.00
Term Contract for Year 3 (5/1/2018 to 4/30/2019):	<u>\$950,000.00</u>
Term Contract for Year 4 (5/1/2019 to 4/30/2020) Requested:	<u>\$950,000.00</u>