

City Council Report

Date: March 18, 2019

To: City Council

Through: Michael Kennington, Chief Financial Officer

From: Edward Quedens, Business Services Director

Matt Bauer, Procurement Administrator

Subject: Purchase of 36, Hand-held Speed Measurement Devices (Additions) for the

Police Department (\$60,720 grant funded by Salt River Pima Maricopa Indian

Community and \$17,000 grant funded by Governor's Office of Highway

Safety) (Citywide)

Recommendation

Council is requested to approve the award as recommended.

The Police Department and Purchasing recommend awarding the contract to the lowest, responsive and responsible bidder, Kustom Signals, Inc. at \$100,000, based on estimated requirements.

Background / Discussion

This purchase will provide 36, hand-held speed measurement devices for Police traffic enforcement from a qualified authorized vendor. Speed detection using hand-held laser devices has been a common method of traffic enforcement to reduce the likelihood of speed related collisions throughout the City.

The Police Department has standardized with ProLaser 4 device for many years. ProLaser 4 devices have a large and bright display, updated program and software features, are compatible with existing radar cradles and use batteries that are easily obtained. The ProLaser 4 brand will ensure continuity in operations, training and deployment.

The City received two bid responses of which, one (All Traffic Solutions) did not bid on the desired equipment and their pricing was higher. Kustom Signals, Inc. provided a response for the desired equipment, offered the lowest price and the City has purchased these devices from them in the past.

The Police Department was awarded grants from the Salt River Pima Maricopa Indian Community and Governor's Office of Highway Safety which will be used for the initial purchase of 36 devices. The Police Department has requested the contract amount of \$100,000 to accommodate for additional purchases as needed, in the event additional funding is identified for these purchases.

Purchase Information

Action: Award

Procurement Type: Request for Bids

Contract Number: 2019113

Local Consideration: Not applicable as there were no Mesa responses

Responses: 2 (and 1 No Bid response)

Protests Received: None Initial Contract Term: One year Possible Renewals: None

Funding Source: Initial purchase (\$77,783.03) is grant funded by the Salt River Pima Maricopa Indian Community (\$60,720), Governor's Office of Highway Safety (\$17,000)

and Police Department operating budget (\$63.03)

February 5, 2019 Responses

(Bid for 30 ProLaser 4 Bundle Radar Instruments)

Kustom Signals, Inc. \$60,180.00 (Recommended)

Lenexa, KS

All Traffic Solutions \$67,440.00

Herndon, VA

No Bid Response received from

Chief Supply

AWARD RECOMMENDATION

<u>36</u> - ProLaser 4 bundle to include a Hogue grip, 4 AA rechargeable batteries with charger, USB to PC interface cable, 12 VDC to USB adapter, hard carry case; and <u>1</u> - Shipping and Handling per Contract No. 2019113

 Base
 \$70,848.00

 Shipping and Handling
 \$1,140.00

 Estimated Sales Tax
 \$5,795.03

 Initial Purchase
 *\$77,783.03

Annual Contract Amount

\$100,000.00

*Initial purchase grant funded by the Salt River Pima Maricopa Indian Community (\$60,720), Governor's Office of Highway Safety (\$17,000) and Police Department operating budget (\$63.03).

Annual Contract Amount requested to accommodate for additional purchases as needed, in the event additional funding is identified for these purchases.