



City Council Report

Date: March 4, 2019
To: City Council
Through: Michael Kennington, Chief Financial Officer
From: Edward Quedens, Business Services Director
Matt Bauer, Procurement Administrator
Subject: Three-Year Term Contract with Two Years of Renewal Options for Dust Palliative/Stabilizer Product and Installation for the Transportation Department
(Single Response) (Citywide)

Recommendation

Council is requested to approve the award as recommended.

The Transportation Department and Purchasing recommend awarding the contract to single, responsive and responsible bidder, EarthCare Consultants, LLC at \$425,000 annually with an annual increase allowance of up to 5% or the adjusted Consumer Price Index.

Background / Discussion

The Transportation Department has a need to apply dust palliative/soil stabilizer to storm channels, shoulders, and other City right of way assets to aid in dust and erosion control. This service allows the City to more efficiently maintain City assets while meeting the EPA environmental standards.

Earthcare Consultants, LLC bid Soil-Sement – this is not a sole-source product and is available to any contractor. Bid prices were comparable to the Maricopa County contract with Earth Care Consultants, LLC. The City believes the pricing submitted is fair and reasonable and in the best interest of the City to award this contract.

Purchasing solicited bids for dust palliative/stabilizer on 12/12/2018, and bids were due 1/17/2019. The City received one bid response. Purchasing reached out to vendors inquiring why they did not submit a bid. One vendor did not have the truck/equipment described in the bid specifications and was also unable to provide the performance test results for his product. Another vendor is only a supplier of dust control products and does not provide installation. A couple vendors did not have an acrylic copolymer or equivalent. Acrylic copolymer is necessary because it is able to be applied on surfaces near farmland, drainage banks, and areas near storm drains in a safe manner. It is also environmentally friendly.

Purchase Information

Action: Award

Procurement Type: Request for Bids

Contract Number: 2019051

Local Consideration: Policy did not apply to this procurement method

Response: Single response

Protests Received: None

Initial Contract Term: Three years

Possible Renewals: Up to a maximum of two years, renewals subject to Administrative review and approval

Funding Source: Transportation Department operating budget through the Local Streets Fund

January 17, 2019 Single Response

EarthCare Consultants, LLC
Tucson, AZ

\$422,000.00 (Recommended)

No Bid Response received from:

Desert Mountain Corporation – Mesa, AZ

National Land Management, LLC