



City Council Report

Date: March 4, 2019
To: City Council
Through: Michael Kennington, Chief Financial Officer
From: Edward Quedens, Business Services Director
Matt Bauer, Procurement Administrator
Subject: Three-Year Term Contract for Binocular Night Vision Devices for the Police Department (\$51,496.63 grant funded by the Arizona Department of Homeland Security) **(Citywide)**

Recommendation

Council is requested to approve the award as recommended.

The Police Department and Purchasing recommend awarding the contract to the lowest, responsive and responsible bidder, Emerging Tactical Solutions (a Mesa business) at \$100,000 annually.

Background / Discussion

This contract will provide binocular night vision devices (LG PVS-31) per specifications for the Mesa Police - SWAT Team.

The SWAT Team has identified LG PVS-31 Night Vision Devices as the equipment to be purchased because of the beneficial features of the equipment and the interoperability between other Arizona agencies. Beneficial features include: the equipment is light weight; can be run in either a binocular or monocular configuration; transitions between lighting conditions; pivoting tube housings create an overall lower profile; and accessories such as carry pouch, rubber eye cups, filter, remote battery pack and power cables and wipes are standard and included. The recommended equipment is compatible with equipment used by the Arizona Department of Public Safety and the Phoenix Police Department Special Assignments Unit.

Mesa Police Department was awarded a grant from the Arizona Department of Homeland Security. The grant funds will be used for the initial purchase of four kits and eight mounts at \$51,496.63. The Police Department has requested the annual contract amount of \$100,000 to accommodate for additional purchases as needed, in the event additional funding is identified for these purchases.

Purchase Information

Action: Award
Procurement Type: Request for Bids
Contract Number: 2019097

Local Consideration: Did result in a Mesa business being recommended for award of all or part of this award

Responses: 5

Protests Received: None

Initial Contract Term: Three years

Possible Renewals: None

Funding Source: Initial purchase (\$51,496.63) is grant funded by the Arizona Department of Homeland Security (equipment and invoice must be received by the grant expiration of 9/30/2019)

January 9, 2019 Responses

(Bid for five AN/PVS-31A Binocular Night Vision Devices)

Emerging Tactical Solutions Mesa, AZ	\$58,715.00 (Recommended) *\$57,687.49
Clyde Armory Inc. Athens, GA	\$58,229.21
Botach Inc. dba Botach Tactical Las Vegas, NV	\$62,486.33
Proforce Marketing, Inc. dba Proforce Law Enforcement Prescott, AZ	\$67,557.48
Lawmen's & Shooters' Supply, Inc. Vendor Vero Beach, FL	\$69,681.76

*For evaluation, Mesa TPT 1.75% deduction applied

AWARD RECOMMENDATION

Four - AN/PVS-31A Binocular Night Vision Devices including AN/PVS-31A BNVD Goggle, Padded MOLLE Carry Pouch, Rubber Eye Cups, Sacrificial Windows, Wilcox Amber Filters, Remote Battery Pack, Remote Power Cable, Anti Fog Wipes, Lens Covers, and Operator's Manual and Eight Wilcox L4 G24 NVG Mounts per Agreement No. 2019097

Base	\$47,660.00
8.05% Sales Tax	<u>\$3,836.63</u>
Initial Purchase	<u>*\$51,496.63</u>

Annual Contract Amount **\$100,000.00**

*Initial purchase grant funded by the Arizona Department of Homeland Security.

Annual Contract Amount requested to accommodate for additional purchases as needed, in the event additional funding is identified for these purchases.