



City Council Report

Date: February 11, 2019
To: City Council
Through: Michael Kennington, Chief Financial Officer
From: Edward Quedens, Business Services Director
Matt Bauer, Procurement Administrator
Subject: Three-Year Term Contract with Two Years of Renewal Options for Water Meters and Related Parts for the Water Resources Department) **(Funded by the Utility Replacement Extension & Renewal Fund, Operations and Maintenance budget, and Capital Improvement Program Bond Funds) (Citywide)**

Recommendation

Council is requested to approve the award as recommended.

A committee representing the Water Resources Department and Purchasing evaluated responses. The evaluation committee recommends awarding the contract to the highest scored proposals from Badger Meter, Inc. dba National Meter & Automation; and Core & Main LP; at \$1,800,000 annually with an annual increase allowance of up to 5% or the adjusted Producer Price Index.

Background / Discussion

This contract will provide three types of AMI (Advanced Metering Infrastructure) compatible water meters: Positive Displacement Meters, Fire Hydrant Meters and Non-Mechanical Meters.

The City has approximately 2,300 miles of waterlines serving approximately 145,000 service connections and meters for residential, commercial, industrial and landscape customers. Approximately 130,000 meters are small residential meters which are read manually with Itron handhelds. The average expected life of a water meter is approximately 10 to 12 years after which reading accuracy decreases. The City has an active meter change out program; to replace older and non-functioning meters so that they accurately measure water consumption thus allowing the City to fairly and equitably charge customers for water service.

The City received eight proposals, of which, all met the minimum qualifications. The evaluation committee then completed the final scoring of the responses against the scoring criteria in the solicitation. Based upon the evaluation results, clarifications, formal reference checks and testing the evaluation committee unanimously recommends award to the highest scored offers National Meter and Automation; and Core & Main LP.

Purchase Information

Action: Award

Procurement Type: Request for Proposals

Contract Number: 2018178

Local Consideration: Did not result in a Mesa business being recommended for award of all or part of this award

Protests Received: None

Initial Contract Term: Three years

Possible Renewals: Up to a maximum of two years, renewals subject to Administrative review and approval

Funding Source: Water Resources Department budget through the Utility Replacement Extension & Renewal Fund, Operations and Maintenance budget, and Capital Improvement Program Bond Funds

Proposal Responses

Badger Meter, Inc. dba National Meter & Automation - Centennial, CO

Core and Main LP - Gilbert, AZ

Diehl Metering, LLC - Naperville, IL

Elster AMCO Water, LLC - Ocala, FL

Fortiline Waterworks - Mesa, AZ

Mountain States Pipe & Supply dba MSPS - Colorado Springs, CO

Mueller Systems, LLC - Cleveland, NC

Zenner Performance Meters Inc. dba Zenner USA - Addison, TX

Final Scoring

Positive Displacement Meter

Respondent	Total Points Possible / 1,000
National Meter & Automation (Recommended)	<u>739.44</u>
Core and Main LP	684.56
Mueller Systems, LLC	668.53

Fire Hydrant Meter

Respondent	Total Points Possible / 1,000
National Meter & Automation (Recommended)	<u>767.13</u>
Zenner USA	Non-Responsive

Non-Mechanical Meter

Respondent	Total Points Possible / 1,000
National Meter & Automation (Recommended)	<u>732.73</u>
Diehl Metering, LLC	724.27
Core and Main LP	689.02
MSPS	685.04

Non-Mechanical Meter 2X10

Respondent	Total Points Possible / 1,000
Core and Main LP (Recommended)	<u>696.88</u>
Diehl Metering, LLC	Non-Responsive