



City Council Report

Date: December 10, 2018
To: City Council
Through: Michael Kennington, Chief Financial Officer
From: Edward Quedens, Business Services Director
Matt Bauer, Procurement Administrator
Subject: One-Year Renewal to the Term Contract for Recreational Lighting
Maintenance Services for the Parks, Recreation and Community Facilities
Department **(Citywide)**

Recommendation

Council is requested to approve the contract renewal as recommended.

The Parks, Recreation and Community Facilities Department and Purchasing recommend authorizing the renewal with Henry Bros., Inc. dba Deca Southwest (Primary); and Red Mountain Lighting & Energy, Inc. dba Red Mountain Lighting (Secondary); at \$60,000, based on estimated usage.

Background / Discussion

This contract provides a Primary and Secondary contractor to perform routine, preventative and emergency maintenance of all components of the lighting systems including general park area lighting, parking lot lighting, outside security lighting on buildings, outside and inside lighting on restrooms, lighting for volleyball courts, tennis courts, racquetball courts, basketball courts, soccer fields, ball fields, recreational school lighting and retention basin lighting for the Parks and Recreation Division.

Deca Southwest and Red Mountain Lighting have both met all contract specifications over the past four years. Both contractors have performed contractual work such as changing out damaged light poles, as well as working with SRP on changing out of damaged meter pedestals. This type of work which is not typically offered by other lighting companies has eliminated long periods of down time for City lighting and irrigation systems. Their expertise, professionalism and partnership with the City that has evolved over the length of this contract and it would be extremely difficult to replace in such a competitive market. PRCF staff believes that extending the current contract would likely produce a cost savings and allow services to continue uninterrupted without negatively impacting the public and internal City practices.

Deca Southwest and Red Mountain Lighting agreed to renew the contract under the same terms, conditions and current pricing. The Producer Price Index has increased over the past three years (2015 through 2017) by a combined 7%. This contract continues to be advantageous to the City and it is in the City's best interest to renew the contract for the fifth and final year.

Purchase Information

Action: Renewal (2nd of 2 possible)

Procurement Type: Request for Bids

Contract Number: 2015051

Responses Received: 5

Original Council Award Date: 1/12/2015

Initial Contract Term: Three years

Funding Source: Parks, Recreation and Community Facilities Department operating budget through the Environmental Compliance Fee, General Fund, and Enterprise Fund – Hohokam and Cubs Spring Training Facility