



# City Council Report

**Date:** November 5, 2018  
**To:** City Council  
**Through:** Michael Kennington, Chief Financial Officer  
**From:** Edward Quedens, Business Services Director  
Matt Bauer, Procurement Administrator  
**Subject:** Purchase of Ten Light-Duty Pickup Trucks (Eight Replacements and Two Additions) for Various City Departments as requested by the Fleet Services Department **(Citywide)**

## Recommendation

Council is requested to approve the purchase as recommended.

The Transportation, Water Resources, Engineering and Fleet Services Departments, and Purchasing recommend authorizing the purchase from the existing contract with Berge Ford (a Mesa business) for \$345,156.58.

## Background

Eight vehicles are being replaced as part of the ongoing vehicle replacement program managed by Fleet Services. These vehicles have met established criteria and will be either traded, auctioned, sold, or deployed to special uses.

Transportation's vehicle addition is for the new Department Training and Safety Specialist position that was reclassified to meet new Commercial Motor Vehicle (CMV) requirements. The position will conduct departmental level training, oversee safety practices and conduct safety site visits.

Water Resources' vehicle addition is to support the job duties of a new full-time Meter Reader position that was approved for FY 2018/19.

## Purchase Information

Action: Additional Purchase  
Procurement Type: Request for Bids  
Contract Number: 2018086  
Original Council Award Date: 3/19/2018  
Funding Source: Refer to Award Recommendation

## AWARD RECOMMENDATION

Quantity Four – 2019 Ford F150 Extended Cab Pickup with 6 ½ Ft. Bed

Base (\$23,669.00/each)	\$94,676.00
Extended Cab (\$4,085.00/each)	\$16,340.00
*Options (\$3,175.00/each)	<u>\$12,700.00</u>
Base Sub-Total (\$30,929.00/each)	\$123,716.00
8.05% Sales Tax (\$2,489.78/each)	\$9,959.12
Warranty (\$1,060.00/each)	\$4,240.00
Tire Tax (\$5.00/each)	<u>\$20.00</u>
<b>Four Vehicles at \$34,483.78/each:</b>	<b>\$137,935.12</b>

One Addition for the Transportation Department funded by the Local Streets Fund, Highway User Revenue Fund and Environmental Compliance Fee - Fleet Up-Fit Cost \$10,898; Two **Replacements** for the Transportation Department funded by the Local Streets Fund - Fleet Up-Fit Cost \$5,388/each; and One **Replacement** for the Water Resources Department funded by the Utility Replacement Extension & Renewal Fund - Fleet Up-Fit Cost \$6,868. \*Options - Power locks, windows and mirrors \$2,255/each; Tailgate step \$375/each; 110 Volt 40 watts outlet \$250/each; and 40/Console/40 \$250/each.

Quantity One – 2019 150 Extended Cab Pickup with 6 ½ Ft. Bed

Base	\$23,669.00
Extended Cab	\$4,085.00
*Options	<u>\$8,425.00</u>
Sub-Total	\$36,179.00
8.05% Sales Tax	\$2,912.41
Warranty	\$1,060.00
Tire Tax	<u>\$5.00</u>
<b>One Vehicle:</b>	<b>\$40,156.41</b>

One Replacement for the Transportation Department funded by the Local Streets Fund - Fleet Up-Fit Cost \$10,408. \*Options – XLT option/carpet delete \$4,830; 301A option \$2,150; Power locks, windows and mirrors - Included; Tailgate step \$375; Running boards \$250; 110 Volt 40 watts outlet \$200; Box side steps \$325; and 40/Console/40 \$295.

Quantity Two – 2019 Ford F150 Extended Cab Pickup with 6 ½ Ft. Bed

Base (\$23,669.00/each)	\$47,338.00
Extended Cab (\$4,085.00/each)	\$8,170.00
*Options (\$5,150.00/each)	<u>\$10,300.00</u>
Base Sub-Total (\$32,904.00/each)	\$65,808.00
8.05% Sales Tax (\$2,648.77/each)	\$5,297.54
Warranty (\$1,060.00/each)	\$2,120.00
Tire Tax (\$5.00/each)	<u>\$10.00</u>
<b>Two Vehicles at \$36,617.77/each:</b>	<b>\$73,235.54</b>

Two Replacements for the Fleet Services Department funded by the Vehicle Replacement Fund - Fleet Up-Fit Cost \$5,668/each. \*Options - Power locks, windows and mirrors \$2,255/each; Tailgate step \$375/each; Running boards \$250/each; 110 Volt 40 watts outlet \$250/each; Remote controlled LED go light \$1,450/each; Backup sensor \$275/each; and 40/Console/40 \$295/each.

Quantity One – 2019 150 Extended Cab Pickup with 6 ½ Ft. Bed

Base	\$23,669.00
Extended Cab	\$4,085.00
*Options	<u>\$4,900.00</u>
Sub-Total	\$32,654.00
8.05% Sales Tax	\$2,628.65
Warranty	\$1,060.00
Tire Tax	<u>\$5.00</u>
<b>One Vehicle:</b>	<b>\$36,347.65</b>

One Replacement for the Engineering Department funded by the Vehicle Replacement Fund - Fleet Up-Fit Cost \$6,398. \*Options – Power locks, windows and mirrors \$2,255; Tailgate step \$375; 110 Volt 40 watts outlet \$250; Remote controlled LED go light \$1,450; Backup sensor \$275; and 40/Console/40 \$295.

Quantity Two – 2018 Ford F150 Regular Cab Pickup with 6 ½ Ft. Bed

Base (\$24,269.00/each)	\$48,538.00
*Options (\$1,345.00/each)	<u>\$2,690.00</u>
Base Sub-Total (\$25,614.00/each)	\$51,228.00
8.05% Sales Tax (\$2,061.93/each)	\$4,123.86
Warranty (\$1,060.00/each)	\$2,120.00
Tire Tax (\$5.00/each)	<u>\$10.00</u>
<b>Two Vehicles at \$28,740.93/each:</b>	<b>\$57,481.86</b>

One Addition for the Water Resources Department funded by the Capital Enterprise Fund – Water, Electric and Gas Sub Funds - Fleet Up-Fit Cost \$5,778. One Replacement for the Water Resources Department funded by the Utility Replacement Extension & Renewal Fund - Fleet Up-Fit Cost \$5,778. \*Options - Power locks, windows and mirrors \$970/each; and Tailgate step \$375/each.

**Total Purchase (10 Vehicles):** **\$345,156.58**