



# City Council Report

**Date:** November 5, 2018  
**To:** City Council  
**Through:** Michael Kennington, Chief Financial Officer  
**From:** Edward Quedens, Business Services Director  
Matt Bauer, Procurement Administrator  
**Subject:** Three-Year Term Contract with Two Years of Renewal Options for Video Security Surveillance, Installation and Maintenance for the Water Resources Department **(Citywide)**

## Recommendation

Council is requested to approve the award as recommended.

A committee representing the Water Resources Department and Purchasing evaluated responses. The evaluation committee recommends awarding the contract to the highest scored proposal from Gosserco, Inc. (a Mesa business), at \$375,000 annually with an annual increase allowance of up to 5% or the adjusted Consumer Price Index.

## Background / Discussion

This contract will provide a qualified vendor to furnish and install Mobitix video security surveillance equipment at sites such as water treatment plants, wastewater reclamation plants, electric substations, well sites, reservoirs and other remote sites. This contract will also provide a full maintenance contract on existing Mobotix cameras throughout the City.

The City received two proposals of which both met the minimum qualifications. The evaluation team scored each response based on the evaluation criteria in the solicitation. Award is being recommended to the highest scored proposal, Gosserco, Inc. The evaluation team unanimously agreed on the recommendation.

## Purchase Information

Action: Award  
Procurement Type: Request for Proposals  
Contract Number: 2018249  
Local Consideration: Policy did not apply to this procurement method  
Protests Received: None  
Initial Contract Term: Three years  
Possible Renewals: Up to a maximum of two years, renewals subject to Administrative review and approval  
Funding Source: Water Resources Department operations budget (Water and Wastewater Operations and Maintenance) and Capital Improvement Program

## Proposal Responses

Clear Source Technology Solutions, Inc. - Sierra Vista, AZ  
Goserco, Inc. - Mesa, AZ

No Bid response received from:  
Southwest Integrated Solutions - Glendale, AZ

## Final Scoring

Respondent	Points Possible 1,000
Goserco, Inc. (Recommended)	<u>850.46</u>
Clear Source Technology Solutions, Inc.	615.09