



City Council Report

Date: October 15, 2018
To: City Council
Through: Michael Kennington, Chief Financial Officer
From: Edward Quedens, Business Services Director
Matt Bauer, Procurement Administrator
Subject: Two-Year Term Contract with Electric Line Clearance Trimming for Mesa's Electric Service Area Quadrants for the Energy Resources Department
(Citywide)

Recommendation

Council is requested to approve the award as recommended.

The Energy Resources Department and Purchasing recommend awarding the contract to the lowest, responsive and responsible bidder, West Coast Arborists, Inc., at \$237,651 for the two-year contract term.

Background / Discussion

This contract will provide cycle/zone tree trimming services over the next two years to keep trees and vegetation clear of high voltage electric transmission, primary, and secondary distribution lines and secondary service drops. These services are conducted in order to maintain safety and minimize and prevent electric service outages for customers in all four quadrants (NE, SE, SW and NW) of Electric Utility's Electric Service Area.

Purchase Information

Action: Award
Procurement Type: Request for Bids
Contract Number: 2018250
Local Consideration: Policy did not apply to this procurement method
Protests Received: None
Initial Contract Term: Two years
Possible Renewals: Up to a two-year period subject to Administrative review and approval
Funding Source: Energy Resources Department operating budget through the Enterprise Fund – Electric Utility Sub Fund

August 2, 2018 Responses

West Coast Arborists, Inc. Glendale, AZ	Option 1 - \$67,180.00 Option 2 - \$125,160.00 Option 3 - \$163,613.00 Option 4 - \$237,651.00 (Recommended)
Tree Pros, LLC	Option 1 - \$66,000.00

Phoenix, AZ

*Option 2 - \$105,600.00

Option 3 - \$169,200.00

Option 4 - \$252,000.00

Asplundh Tree Experts

Peoria, AZ

**Option 1 - \$55,621.00 (Non-Responsive)

**Option 2 - \$99,491.00 (Non-Responsive)

Option 3 - \$187,781.00

Option 4 - \$275,882.00

*While Tree Pro would have been the lowest bidder under Option 2, for a one-year service covering only 2 quadrants, the evaluation indicated that award to WCA under Option 4, providing 2 years of service, covering all four quadrants, was the next lowest cost proposal and most cost-effective over the long-term. Award to WCA under Option 4 eliminates repeating of the bid process in one year and limits overhead, administrative and other expenses associated with repetition of the bid process on shorter intervals.

**Asplundh's prices under Options 1 or 2 were the lowest, however their proposals included exceptions rendering portions of their bid non-responsive.