



City Council Report

Date: September 17, 2018
To: City Council
Through: Michael Kennington, Chief Financial Officer
From: Edward Quedens, Business Services Director
Matt Bauer, Procurement Administrator
Subject: One-Year Renewal to the Term Contract for Electronic Patient Care Reporting (ePCR) Software Subscription for the Fire and Medical Department (Citywide)

Recommendation

Council is requested to approve the contract renewal as recommended.

The Fire and Medical Department and Purchasing recommend authorizing the renewal with StarWest Associates LLC at \$137,100.00.

Background / Discussion

Fire and Medical has been using Zoi ePCR software subscription for the last four years. StarWest's hosted solution has provided accurate and reliable patient care information which is core to Fire and Medical's evolving medical service delivery model and the data requirements from the \$12.5 million HHS Medicare Grant. All patient care information and data has been maintained throughout the collection, distribution, and analysis processes. Zoi software-as-a-service (SaaS) has provided a top of the line ePCR product with the ability to uniquely and quickly configure the system to meet Mesa's specific Community Care Program needs. Additionally, this technology has provided data to our Information Technology Department for Fire and Medical's much needed data analytics.

StarWest Associates LLC agreed to renew the contract with a 5% pricing increase which is allowable based on the contract terms. The City has been satisfied with the vendor's performance. The vendor continues to provide data transfer to other entities and to the City's data warehouse with minimal issues. Since StarWest is a local company, Fire and Medical and Information Technology are able to meet with StarWest staff as-needed. This contract continues to be advantageous to the City and it is in the City's best interest to renew the contract.

Purchase Information

Action: Renewal (2nd of 2 possible)
Procurement Type: Ratification of an Emergency Purchase
Contract Number: 2015066
Original Council Award Date: 10/20/2014
Initial Contract Term: Three years
Funding Source: Fire and Medical Department operating budget