



# City Council Report

**Date:** September 10, 2018  
**To:** City Council  
**Through:** Michael Kennington, Chief Financial Officer  
**From:** Edward Quedens, Business Services Director  
Matt Bauer, Procurement Administrator  
**Subject:** Three-Year Term Contract with Two Years Renewal Options for Fire Protection Equipment Maintenance and Repair Services for the Parks, Recreation and Community Facilities Department **(Citywide)**

## Recommendation

Council is requested to approve the award as recommended.

A committee representing the Parks, Recreation and Community Facilities Department and Purchasing evaluated responses. The evaluation committee recommends awarding the contract to the highest scored proposal from Metro Fire Equipment, Inc., at \$251,700.00 annually with an annual increase allowance of up to 5% or the adjusted Consumer Price Index.

## Background / Discussion

This contract will provide fire protection, detection and suppression equipment maintenance and repair for 98 City facilities. A qualified contractor will maintain and repair the City's fire protection equipment to minimize potential safety risk to employees and citizens.

The City received seven proposals, of which, all vendors met the minimum qualifications. The evaluation team then evaluated and scored the responses based on the evaluation criteria in the solicitation. Award is recommended to the highest scored respondent, Metro Fire Equipment, Inc. The evaluation committee unanimously agreed on the recommendation.

## Purchase Information

Action: Award  
Procurement Type: Request for Proposals  
Contract Number: 2018225  
Local Consideration: Policy did not apply to this procurement method  
Protests Received: None  
Initial Contract Term: Three years  
Possible Renewals: Up to a maximum of two years, renewals subject to Administrative review and approval  
Funding Source: Parks, Recreation and Community Facilities Department operating budget

## Proposal Responses

Aidant Fire Protection - Scottsdale, AZ

Allied Fire Protection, Inc. - Mesa, AZ

Climatec, LLC - Phoenix, AZ

Firetrol Protection Systems, Inc. - Tempe, AZ

Greenway Global Corporation dba Greenway Technologies - Phoenix, AZ

Metro Fire Equipment, Inc. - Gilbert, AZ

Western States Fire Protection - Phoenix, AZ

## Proposal Final Scoring

	Total (100 Points Possible)
Metro Fire Equipment, Inc. (Recommended)	<u>88.40</u>
Western States Fire Protection	75.35
Firetrol Protection Systems, Inc.	64.01
Climatec, LLC	58.40
Greenway Technologies	55.12
Allied Fire Protection, Inc.	48.00
Aidant Fire Protection	50.09

## AWARD RECOMMENDATION

Fire Protection Equipment Maintenance and Repair Services per Contract No. 2018225

Annual Inspections \$91,720.00

5-Year Inspections \$32,400.00

Estimated Repairs \$127,500.00

Bid Total \$251,620.00

**Annual Contract Amount: \$251,700.00**