



City Council Report

Date: August 27, 2018
To: City Council
Through: Michael Kennington, Chief Financial Officer
From: Edward Quedens, Business Services Director
Matt Bauer, Procurement Administrator
Subject: One-Year Renewal to the Term Contract for Auctioneering Services for the Fleet Services, Police and Business Services Departments **(Citywide)**

Recommendation

Council is requested to approve the contract renewal as recommended.

The Fleet Services, Police and Business Services Departments, and Purchasing recommend authorizing the renewal with The Public Group, LLC and Sierra Auction Management, Inc.

Background / Discussion

City of Mesa, as the lead agency, solicited Request for Proposals (RFP) for Auctioneering Services for surplus City vehicles and equipment on June 19, 2014. Cooperative partners include: City of Chandler, City of Apache Junction, Town of Queen Creek, Town of Fountain Hills, Town of Gilbert, City of Peoria, City of Scottsdale, City of Glendale, City of Goodyear, City of Surprise, Maricopa County, Pinal County, Maricopa County Community College District, Pima Community College and Phoenix-Mesa Gateway Airport Authority. In addition, any/all S.A.V.E cooperative members may also use the contract.

The Auctioneer disposes surplus City vehicles, equipment, firearms and other surplus property as needed. Their main objective is to maximize the City's return of surplus sales and minimize operational costs.

The Public Group, LLC and Sierra Auction Management, Inc. agreed to renew the contract under the same terms, conditions and current pricing. City staff are satisfied with the service and rebates received from both vendors. Sierra Auction is the only vendor with a permit to sell firearms. This contract continues to be advantageous to the City and it is in the City's best interest to renew for the final year.

Purchase Information

Action: Renewal (2nd of 2 possible)
Procurement Type: Request for Proposals
Contract Number: 2014085
Responses Received: 6
Original Council Award Date: 10/6/2014
Initial Contract Term: Three years
Council Renewal Award Date: 9/18/2017

Funding Source: This contract provides revenue to the City based on the sale price of the item less any of the buyer's premium percentage and seller's premium percentage; there is no cost to the City.

RENEWAL RECOMMENDATION
<p><i>Sierra Auction Management, Inc. - Phoenix, AZ</i></p> <p>Auctioneering Services for <u>On-Site Auction, Online Auctions and Firearms</u> per Contract No. 2014085, Terms and Conditions and Specifications. Vendor is paid per the Buyer's and Seller's Premium Rates as identified in the BAFO and modified per Amendment 2 of the Contract.</p>

RENEWAL RECOMMENDATION
<p><i>The Public Group, LLC - Provo, UT</i></p> <p>Auctioneering Services for <u>Online Auctions</u> per Contract No. 2014085, Terms and Conditions and Specifications. Vendor is paid per the Buyer's Premium Rate as identified in the BAFO.</p>