



# City Council Report

**Date:** August 20, 2018  
**To:** City Council  
**Through:** Michael Kennington, Chief Financial Officer  
**From:** Edward Quedens, Business Services Director  
Matt Bauer, Procurement Administrator  
**Subject:** One-Year Renewal to the Term Contract for Fire Protective Clothing for the Fire and Medical Department **(Citywide)**

## **Recommendation**

Council is requested to approve the contract renewal as recommended.

The Fire and Medical Department, and Purchasing recommend authorizing the renewal with United Fire Equipment Company for \$400,000.00, based on estimated usage.

## **Background / Discussion**

This contract provides fire protective clothing (turnout coats and turnout pants) for approximately 400 Fire personnel during structural firefighting operations where there is a threat of fire or when certain physical hazards are likely to be encountered such as during non-fire related rescue operations, emergency medical operations and victim extrication.

Fire protective clothing is purchased on an as-needed basis to replace damaged, failed, or old ensembles in accordance with NFPA1851. Ensembles are also purchased for new hires during the contract term. The fire protective clothing must meet the NFPA Standard #1971, 2013 Edition and the manufacturer must be International Organization for Standardization (ISO) 9001 compliant.

Fire and Medical has been using Lion turnout gear for the past 19 years and the product has proven to be the best equipment for the price with proven performance above the national and Department safety standards.

United Fire Equipment Company agreed to renew the contract under the same terms, conditions and current pricing. Pricing is competitive, Purchasing compared Mesa pricing with pricing on the National Purchasing Partners (NPP) contract for Lion turnout gear. The NPP contract is \$1,978.60 higher per turnout coat and \$1,232.80 higher per turnout pants. The City has been satisfied with the vendor's performance. This contract continues to be advantageous to the City and it is in the City's best interest to renew the contract.

**Purchase Information**

Action: Renewal (1st of 2 possible)

Procurement Type: Request for Bids

Contract Number: 2016006

Responses Received: Single response (and one No Bid)

Original Council Award Date: 8/31/2015

Initial Contract Term: Three years

Funding Source: Fire and Medical Department operating budget