



# City Council Report

**Date:** July 9, 2018  
**To:** City Council  
**Through:** Michael Kennington, Chief Financial Officer  
**From:** Edward Quedens, Business Services Director  
Matt Bauer, Procurement Administrator  
**Subject:** Purchase of Replacement Network Hardware and Services for the  
Information Technology Department **(Citywide)**

## Recommendation

Council is requested to approve the award as recommended.

Information Technology and Purchasing recommend authorizing the purchase using the State of Arizona cooperative contract with Enterprise Networks Solutions, Inc. (a Mesa business) at \$278,937.96.

## Background / Discussion

This purchase will upgrade aging network security equipment (called firewalls) that guard Mesa's computing network and block unauthorized access or activities. This lifecycle upgrade will enable Mesa to take advantage of increased network speeds, improved reliability, increased capacity for future growth and projected annual maintenance savings of \$36,000.00.

The Information Technology Department obtained Quotes from three cooperative contract vendors (CDW-G, Enterprise Networks Solutions, and Insight Public Sector). The State of Arizona contract was competitively bid, and the lowest quote is being recommended for award. Due to the deep discounts based on volume pricing in the State of Arizona contract, it's unlikely that issuing a formal bid would result in lower pricing.

## Purchase Information

Action: Award  
Procurement Type: Cooperative Contract Use  
Contract Number: 2018230  
Contracting Agency/Contract Number: State of Arizona/ADSP016-137344  
Local Consideration: The Mesa bidder was already the lowest, responsive and responsible bidder  
Protests Received: None  
Funding Source: The purchase is funded in the Information Technology Life Cycle budget

**Quotes**

Enterprise Networks Solutions (ENS) – Mesa, AZ	\$257,925.00 (Recommended)
CDW-G – Vernon Hills, IL	\$343,452.98
Insight Public Sector – Tempe, AZ	\$340,304.58
Tempe, AZ	

**AWARD RECOMMENDATION**

Network Hardware and Support Services per Arizona State Contract No. ADSP016-137344, Quote 0125 5250 1Yr v1.1MK – Palo Alto Networks

Network Hardware, Software, Support	\$257,925.00
Shipping	\$250.00
Estimated Tax	<u>\$20,762.96</u>
<b>Total Purchase</b>	<b><u>\$278,937.96</u></b>