



City Council Report

Date: July 9, 2018
To: City Council
Through: Michael Kennington, Chief Financial Officer
From: Edward Quedens, Business Services Director
Matt Bauer, Procurement Administrator
Subject: One-Year Term Contract for EZ IO Needles for the Mesa Fire and Medical Department **(Sole Source) (Citywide)**

Recommendation

Council is requested to approve the award as recommended.

The Mesa Fire and Medical Department and Purchasing recommend awarding the contract to the sole source vendor, Arrow International, Inc., at \$63,271.00, based on estimated usage.

Background / Discussion

This contract will provide intraosseous (IO) needles for Mesa Fire and Medical paramedics. IO needles establish an effective means to deliver fluids and medications to patients in critical condition. The IO line is as efficient as an intravenous route but can be inserted more quickly and can be used on patients with a compromised circulatory system where an IV can't be used.

The Arrow EZ-IO system uses a proprietary patented needle and power driver technology. Mesa's paramedics are trained in this invasive procedure with this specific tool and Mesa Fire and Medical has the mechanical drivers these needles use. There are other styles of IO needles available but Mesa Fire and Medical has transitioned to these needles because the others were not as effective.

Purchase Information

Action: Award
Procurement Type: Sole Source
Contract Number: 2018155
Local Consideration: Policy did not apply to this procurement method
Protests Received: None
Initial Contract Term: One Year
Possible Renewals: Up to two years subject to administrative review and approval
Funding Source: The purchase is funded in the Mesa Fire and Medical operating budget