



# City Council Report

**Date:** July 2, 2018  
**To:** City Council  
**Through:** Michael Kennington, Chief Financial Officer  
**From:** Edward Quedens, Business Services Director  
Matt Bauer, Procurement Administrator  
**Subject:** Purchase of a Replacement/Upgrade Wireless Communication System for the Arts and Culture Department **(Funded by the Mesa Arts Center Restoration Fee) (Citywide)**

## Recommendation

Council is requested to approve the award as recommended.

Arts and Culture Department and Purchasing recommend awarding the contract to the lowest, responsive and responsible bidder, Pro Sound, Inc. dba Pro Sound & Video for \$49,731.97.

## Background / Discussion

This upgrade purchase for a wireless communication system for the Mesa Arts Center is necessary due to the FCC spectrum change requirement. This wireless equipment will replace outdated equipment in the Ikeda and Piper Theaters. We will not be able to continue to use the current equipment after 11/1/2018. MAC has already been experiencing some interference due to T-Mobile taking over the spectrum early.

MAC specified Clear-Com brand after testing/demoing multiple makes and models. Clear-Com is the only system that meets the minimum requirements. Other products have severe limitations or interfere with other wireless systems currently in place.

## Purchase Information

Action: Award  
Procurement Type: Request for Bids  
Contract Number: 2018188  
Local Consideration: Not applicable as there were no Mesa responses  
Protests Received: None  
Funding Source: The purchase is funded in the Mesa Arts Center operating budget through the Mesa Arts Center Restoration Fee

## May 9, 2018 Responses

Pro Sound, Inc. dba Pro Sound & Video Miami, FL	\$47,099.98 (Recommended)
Clearwing Productions AZ, LLC Phoenix, AZ	\$47,179.74
Broadcast Supply Worldwide dba B.S.W. Tacoma, WA	\$48,757.14
Broadcaster General Store, Inc. Ocala, FL	\$47,852.00
Guzcom Enterprises, Inc. dba TAI Audio Orlando, FL	\$48,219.50
Barbizon Light of the Rockies dba Barbizon Light of Arizona Tempe, AZ	\$48,809.00
Engineering and Recording dba EAR Professional Audio Video Phoenix, AZ	\$49,155.96
Ford Audio Video Systems LLC Oklahoma City, OK	\$50,221.00
Data Connect Enterprise, Inc. Olney, MD	\$50,387.44
Westlake Pro, Inc. North Hollywood, CA	\$50,460.00
Mark J Perlmutter dba Perlmutter Purchasing Power San Diego, CA	\$50,579.50

### AWARD RECCOMENDATION

Clear-Com Wireless Communication System to include 2 Base Stations, 2 Fiber SFP Transceivers, 10 1.9Ghz Beltpacks, 2 Battery Chargers, 10 Li-ion Batteries, 10 Active Transceiver Antennas, and 2 Antenna Splitters, and 10 Single Ear Headsets per Agreement No. 2018188; Exhibits - Detailed Specifications, Pricing and Mesa Standard Terms and Conditions; Solicitation including any addenda; and Contractor Response

Base	\$46,999.98
Freight/Shipping	\$100.00
Estimated Tax	<u>\$2,631.99</u>
<b>Total Purchase</b>	<b><u>\$49,731.97</u></b>