



City Council Report

Date: May 21, 2018
To: City Council
Through: Michael Kennington, Chief Financial Officer
From: Edward Quedens, Business Services Director
Matt Bauer, Procurement Administrator
Subject: Three-Year Term Contract for Painting Services for the Parks, Recreation and Community Facilities Department **(Citywide)**

Recommendation

Council is requested to approve the award as recommended.

A committee representing the Parks, Recreation and Community Facilities Department and Purchasing evaluated responses. The evaluation committee recommends awarding the contract to the five highest scored proposals from Ghaster Painting & Coatings, Inc.; Skyline Builders & Restoration, Inc.; East Valley Disaster Services, Inc.; A & H Painting Inc.; and First Choice Restoration Inc.; for \$360,000.00 annually, based on estimated usage.

Background

This contract will establish a non-exclusive, pre-qualified painting contractors list to perform painting services for various City facilities/projects on an as-needed basis. It will provide qualified painting vendors with journeyman painters and painter's helpers, the tools, and transportation to perform painting and necessary surface preparation for various City projects as directed by the City. When the need for painting services arises, the qualified vendors competitively quote the work.

The City received eleven proposals, of which all met the minimum requirements. The evaluation team then evaluated each response based on the evaluation criteria in the solicitation. The five highest-scored proposals are being recommended for award. The evaluation committee unanimously agreed on the recommendation.

Purchase Information

Action: Award
Procurement Type: Request for Proposals
Contract Number: 2018165
Local Consideration: Policy did not apply to this procurement method
Protests Received: None
Initial Contract Term: Three years
Possible Renewals: Up to a two (2) year period subject to Administrative review and approval
Funding Source: The purchase is funded in the Facilities Maintenance, and Parks, Recreation and Community Facilities operating budgets

Proposal Responses

A & H Painting Inc. - Glendale, AZ
 A-O Painting, Inc. - Tucson, AZ
 East Valley Disaster Services, Inc. - Mesa, AZ
 EnviroPainting, LLC - Chandler, AZ
 First Choice Restoration Inc. - Mesa, AZ
 Ghaster Painting & Coatings, Inc. - Phoenix, AZ
 Hernandez Companies, Inc. - Phoenix, AZ
 JAP Corporation dba Arizona Professional Painting - Phoenix, AZ
 Signature Facilities Maintenance, LLC - Scottsdale, AZ
 Skyline Builders & Restoration, Inc. - Phoenix, AZ
 BWC Enterprises Inc. dba Woodruff Construction - Phoenix, AZ

Proposal Scoring Results

Evaluation Criteria / Point Possible	A & H Painting Inc. (Recommended)	A-O Painting, Inc.	East Valley Disaster Services, Inc. (Recommended)	EnviroPainting LLC
Total / 100	<u>90.00</u>	83.33	<u>93.33</u>	71.67

Evaluation Criteria / Point Possible	First Choice Restoration Inc. (Recommended)	Ghaster Painting & Coatings, Inc. (Recommended)	Hernandez Companies, Inc.	Arizona Professional Painting
Total / 100	<u>90.00</u>	<u>100.00</u>	81.67	78.33

Evaluation Criteria / Point Possible	Signature Facilities Maintenance, LLC	Skyline Builders & Restoration, Inc. (Recommended)	Woodruff Construction
Total / 100	75.00	<u>95.00</u>	86.67

AWARD RECOMMENDATION

Painting Services per Agreement No. 2018165; Exhibits – Detailed Specifications, Mesa Standard Terms and Conditions, and Other Exhibits; Solicitation including any addenda; and Contractor Response

Annual Contract Amount: \$360,000.00