



# City Council Report

**Date:** May 7, 2018  
**To:** City Council  
**Through:** Michael Kennington, Chief Financial Officer  
**From:** Edward Quedens, Business Services Director  
Matt Bauer, Procurement Administrator  
**Subject:** Three-Year Term Contract for Rock and Concrete Materials for Various City Departments **(Citywide)**

## Recommendation

Council is requested to approve the award as recommended.

The Transportation, Energy Resources, Water Resources, and Parks, Recreation and Community Facilities Departments, and Purchasing recommend awarding contract to the lowest, responsive and responsible bidders: Fort McDowell Yavapai Materials; and Material Delivery, Inc.; and Arizona Metro Mix, LLC; for \$850,000.00 annually, based on estimated usage.

## Background / Discussion

This contract will provide rock and concrete materials for the Transportation, Energy Resources, Water Resources, and Parks Recreation and Community Facilities Departments. These Departments use these materials throughout the City in their daily operations. Material specifications for each bid item were based on the most recent revision of the Maricopa Association of Governments Uniform Standard Specifications for Public Works Construction.

The solicitation stated the City's intent to award a Primary and Secondary Contractor for each Group. The Primary Contractor shall furnish the City's requirements until it is determined that it is in the best interest of the City to request materials from the Secondary Contractor. This decision will be based upon the ability of the primary source to supply acceptable goods within the City's time requirements and the decision to utilize the secondary source shall be final and conclusive.

## Purchase Information

Action: Award  
Procurement Type: Request for Bids  
Contract Number: 2018147  
Local Consideration: Not applicable as there were no Mesa responses  
Protests Received: None  
Initial Contract Term: Three years  
Possible Renewals: Up to a two (2) period subject to Administrative review and approval  
Funding Source: The purchase is funded in the operating budget of the Transportation

Department (\$400,000.00), Energy Resources Department (\$250,000.00), Water Resources Department (\$150,000.00), and the Parks, Recreation and Community Facilities Department (\$50,000.00).

### March 13, 2018 Responses

(Group I: Rock Products, Group II: Decorative Materials, and Group III: Concrete Materials)

Arizona Metro Mix, LLC  
Higley, AZ

Group I: No Bid  
Group II: No Bid  
Group III: \$473,937.00

Fort McDowell Yavapai Materials  
Fountain Hills, AZ

Group I: \$264,160.00  
Group II: \$64,640.00  
Group III: No Bid

Material Delivery, Inc.  
Phoenix, AZ

Group I: \$406,075.00  
Group II: \$373,917.50  
Group III: No Bid

### AWARD RECOMMENDATION

#### **Group I: Rock Products**

##### ***Fort McDowell Yavapai Materials***

Primary for Line Items 3, 4, 5, 6, 7, 8, 9, 11, 12 and 13

Secondary for Line Item 1

##### ***Material Delivery Inc. - Phoenix, AZ***

Primary for Line Items 1, 2 and 10

Secondary for Line Items 3, 4, 5, 6, 7, 8, 9, 11, 12 and 13

#### **Group II: Decorative Materials**

##### ***Fort McDowell Yavapai Materials***

Primary for Line Items 15, 18, 19, 22 and 23

##### ***Material Delivery Inc. - Phoenix, AZ***

Primary for Line Items 14, 16, 17, 20, 21, 24, 25, 26, 27, 28, 29, 30, 31, 32 and 33

Secondary for Line Items 15, 18, 19, 22 and 23

#### **Group III: Concrete Materials**

##### ***Arizona Metro Mix, LLC***

Primary for Line Items 34 through 48

**Annual Contract Amount: \$850,000.00**