



City Council Report

Date: May 7, 2018
To: City Council
Through: Michael Kennington, Chief Financial Officer
From: Edward Quedens, Business Services Director
Matt Bauer, Procurement Administrator
Subject: Purchase for Fiber Optic Expansion at the Mesa Cemetery for the Parks, Recreation and Community Facilities Department (as requested by the Information Technology Department) **(Citywide)**

Recommendation

Council is requested to approve the award as recommended.

The Information Technology Department, the Parks, Recreation and Community Facilities Department, and Purchasing recommend authorizing the purchase using the State of Arizona cooperative contract with the lowest quoted vendor: BPG Technologies, LLC, for \$50,000.00, based on estimated requirements.

Background / Discussion

This purchase will provide fiber cable installation to connect the Mesa Cemetery to the City's high-speed data network. Currently, the Mesa Cemetery Administration building located at 1212 N. Center Street is not on the City's fiber network and receives its network connectivity through a leased T1 line. Adding the Cemetery Administration building to the City's fiber network will improve the connectivity and speed, eliminate the existing monthly service cost and reduce the need for other network security hardware that is necessary for a VPN connection over cable or DSL. To minimize costs, the project will be utilizing existing Transportation conduit and City owned fiber.

The State cooperative contract was competitively bid, meets procurement requirements and prices are competitive due to nationally based volume contract pricing. It is unlikely that competitive bidding would result in better pricing than through this cooperative contract.

The Information Technology Department conducted a bid walk through with multiple contractors under the State's cooperative contract for cabling communication systems. As a result, the City received two bid responses and 2 No Bid responses.

Purchase Information

Action: Award
Procurement Type: Cooperative Contract Use
Contract Number: 2018185

Contracting Agency/Contract Number: State of Arizona/ADSP017-169278
 Local Consideration: Policy did not apply to this procurement method
 Protests Received: None
 Funding Source: The purchase is funded in the Parks, Recreation and Community
 Facilities Department operating budget

March 27, 2018 Responses

BPG Technologies, LLC \$33,591.82 (Recommended)
 Tempe, AZ

Corporate Technology Solutions, LLC \$135,616.32
 Tempe, AZ

No Bid Responses received from
 TelTech Networks - Phoenix, AZ
 End 2 End - Gilbert, AZ

AWARD RECOMMENDATION	
Mesa Cemetery Fiber Expansion to include all labor for preparation and installation, and ancillary parts and supplies per Contract Nos. 2018185, State of Arizona / ADSP017-169278 and Quote No. 182703-ST dated 3/27/2018	
Total Material	\$5,023.44
Total Labor	<u>\$28,164.00</u>
Sub Total	\$33,187.44
Estimated Sales Tax	<u>\$404.39</u>
Total	\$33,591.82
Project Contingency	<u>\$16,408.18</u>
Project Total	\$50,000.00