



# City Council Report

**Date:** February 26, 2018  
**To:** City Council  
**Through:** Michael Kennington, Chief Financial Officer  
**From:** Edward Quedens, Business Services Director  
Matt Bauer, Procurement Administrator  
**Subject:** Replacement/Upgrade Purchase of Wireless Microphone System for the Arts and Culture Department **(Funded by Mesa Arts Center Restoration Fund)**  
**(Citywide)**

## Recommendation

Council is requested to approve the award as recommended.

The Arts and Culture Department and Purchasing recommend awarding the contract to the lowest, responsible and responsive bidder, Westlake Pro, Inc. at \$31,143.55.

## Background / Discussion

This purchase will provide a wireless microphone system including 16 wireless microphones and bodypacks. The existing system is being upgraded due to the new FCC requiring all users to vacate the 600mhz spectrum. Pricing includes a \$7,000 rebate for turning in the existing MAC wireless equipment. Without a microphone system, the MAC would have to rent equipment each time a wireless microphone is needed.

## Purchase Information

Action: Award  
Procurement Type: Request for Bids  
Contract Number: 2018126  
Local Consideration: Not applicable as there were no Mesa responses  
Protests Received: None  
Funding Source: The purchase is funded in the Mesa Arts Center operating budget through the Mesa Arts Center Restoration Fund

## January 24, 2018 Responses

TSC Management dba ProductiveAV Scottsdale, AZ	*\$22,300.78
Westlake Pro Inc. North Hollywood, CA	\$29,492.00 (Recommended)
Clearwing Productions AZ, LLC Phoenix, AZ	\$36,746.00
EIDIM Group Inc. Buena Park, CA	\$37,463.61

B&H Foto and Electronics Corp. New York, NY	\$37,945.00
Presentation Products Inc. dba Splinitar Tempe, AZ	\$39,516.22
Pro Sound, Inc. Miami, FL	\$41,543.00
Exhibitone Corporation Phoenix, AZ	\$42,105.31
B&H International, LLC Bakersfield, CA	\$42,645.42
Sweetwater Wayne, IN	Non-Responsive (Vendor did not submit the bid response forms as required.)

\*Several items were identified as "No Bid."

No Bid Response received from  
Hunt's Photo and Video  
Markertek Video Supply – Saugerties, NY  
Troxell – Phoenix, AZ

AWARD RECOMMENDATION	
Shure Wireless Microphone System per Agreement No. 2018126; Exhibits – Detailed / Technical Specifications, Pricing and Mesa Standard Terms and Conditions; Solicitation including any addenda; and Contractor Response	
Base (Taxable)	\$29,492.00
5.6% Use Tax	<u>\$1,651.55</u>
<b>Total</b>	<b><u>\$31,143.55</u></b>