



City Council Report

Date: January 8, 2018
To: City Council
Through: Michael Kennington, Chief Financial Officer
From: Edward Quedens, Business Services Director
Matt Bauer, Procurement Administrator
Subject: Three-Year Term Contract for Bio-Solids Removal and Reuse/Disposal Services for the Water Resources Department **(Citywide)**

Recommendation

Council is requested to approve the award as recommended.

A committee representing Water Resources and Purchasing evaluated responses. The evaluation committee recommends awarding the contract to the highest scored and lowest cost proposal from Denali Water Solutions, LLC at \$480,000.00 annually, based on estimated usage.

Background

This contract provides materials, equipment and labor to load, transport, and reuse/dispose of dewatered bio-solids from Mesa's Northwest and Greenfield Water Reclamation Plants. Loading and hauling are included, therefore, all bio-solids dewatered during the previous 24-hours are removed from the plant site daily.

Staff from Water Resources evaluated the proposals based on the evaluation criteria as stated in the solicitation. The highest scored and lowest cost proposal, Denali Water Solutions, LLC is being recommended for award. The evaluation committee unanimously agreed on the recommendation.

Purchase Information

Action: Award

Procurement Type: Request for Proposals

Contract Number: 2018042

Contracting Agency/Contract Number: N/A

Local Consideration: Not applicable as there were no Mesa responses

Protests Received: A protest was received from Synagro Technologies, Inc. on December 5, 2017. The Protest Officer reviewed the issues raised per the procurement rules, and denied the protest on December 6, 2017. Copies of these documents are included with the Council Report.

Initial Contract Term: Three years

Possible Renewals: Two, one-year renewals subject to future Council consideration

Funding Source: The purchase is funded in the Water Resources Department operating budget through Wastewater – Operations and Maintenance

Proposal Scoring Results

Evaluation Criteria / Points Possible	Denali Water Solutions, LLC Colton, CA (Recommended)	Synagro-WWT, Inc. Baltimore, MD	Waste Management of Arizona, Inc. Tempe, AZ
Experience and Qualifications / 300	288	282	246
Method of Approach / 400	380	369	285
Pricing / 300	300	299	104
Total Points / 1,000	<u>968</u>	950	635

AWARD RECOMMENDATION

Bio-Solids Removal and Reuse/Disposal Services from Mesa's Northwest and Greenfield Water Reclamation Plants per Contract No. 2018042; Exhibits – Scope of Work, Pricing, Mesa Standard Terms and Conditions; Other Exhibits; Solicitation including any addenda; and Contractor Response

Annual Contract Amount: \$480,000.00