



City Council Report

Date: January 8, 2018
To: City Council
Through: Michael Kennington, Chief Financial Officer
From: Edward Quedens, Business Services Director
Matt Bauer, Procurement Administrator
Subject: Three-Year Term Contract for Streetlight Maintenance, Installation/Removal and Rusted Pole Replacements for the Transportation Department **(Citywide)**

Recommendation

Council is requested to approve the award as recommended.

The Transportation Department and Purchasing recommend awarding the contract to the lowest, responsive and responsible bidders: Brooks Bros Utility Contractors, LLC; Contractors West, Inc.; and CS Construction, Inc.; cumulatively not to exceed \$3,330,000.00 annually, based on estimated usage.

Background / Discussion

The City maintains over 41,000 streetlights. Contractors are needed to supplement City crews replacing damaged or rusted street light poles, foundations, fixtures, and cabinets. Contractors will also be used for the installation of new streetlights along with performing various maintenance activities.

Purchase Information

Action: Award
Procurement Type: Request for Bids
Contract Number: 2018056
Contracting Agency/Contract Number: N/A
Local Consideration: The Mesa bidder was already the lowest, responsive and responsible bidder
Protests Received: None
Initial Contract Term: Three years
Possible Renewals: Two, one-year renewals subject to future Council consideration
Funding Source: The purchase is funded in the Transportation Department operating budget through Local Streets Sales Tax and authorized 2013 Public Safety Bonds Funds

October 31, 2017 Responses

Brooks Bros Utility Contractors, LLC Mesa, AZ	Group A: Withdrawn* Group B: \$1,687,375.00 (Recommended-Primary)
Contractors West, Inc. Mesa, AZ	Group A: \$2,534,936.00 (Recommended-Secondary) Group B: \$3,925,615.00
CS Construction, Inc. Phoenix, AZ	Group A: \$1,642,000.00 (Recommended - Primary) Group B: \$1,834,375.00 (Recommended - Secondary)

* The lowest bidder for Group A (Brooks Bros) expressed their desire to be removed from Group A because they cannot commit enough readily available resources to complete the Group A work in a timely manner for the City.

Bids deemed as Non-Responsive (Groups A and B)

Fluoresco Services, LLC - Phoenix, AZ
LB Line Co LLC - Phoenix, AZ
Madyson Corp - Phoenix, AZ

AWARD RECOMMENDATION

CS Construction, Inc. – Phoenix, AZ
Group A – Primary and Group B - Secondary

Brooks Bros Utility Contractors, LLC – Mesa, AZ
Group B – Primary

Contractors West, Inc. – Mesa, AZ
Group A - Secondary

Streetlight Maintenance, Installations, Removals and Rusted Pole
Replacements per Contract No. 2018056; Exhibits – Scope of Work/ Technical
Specifications, Pricing and Mesa Standard Terms and Conditions; Solicitation
including any addenda; and Contractor Response

Annual Contract Amount: \$3,330,000.00
(cumulatively not to exceed)