



City Council Report

Date: December 11, 2017
To: City Council
Through: Mike Kennington, Chief Financial Officer
From: Edward Quedens, MPA, C.P.M., CPPO, Business Services Director
Matt Bauer, MBA, CPPO, CPPB, CPSM, Procurement Administrator
Subject: One-Year Renewal Contract for Trench Shoring Safety Equipment Rental Services for the Water Resources and Energy Resources Departments
(Citywide)

Purpose and Recommendation

Council is requested to approve the Renewal Contract for Trench Shoring Safety Equipment Rental Services as recommended.

The Water Resources and Energy Resources Departments, and Purchasing recommend authorizing the renewal with United Rentals Northwest, Inc. (Primary); and Woudenberg Enterprises, Inc. dba Trench Shore Rentals (Secondary); cumulatively not to exceed \$150,000.00 annually, based on estimated requirements.

Background / Discussion

This contract provides for the rental of trench shoring safety equipment and related services to support City utilities (Water and Energy Resources) and their maintenance crews as needed.

United Rentals Northwest, Inc. and Trench Shore Rentals offered to renew the contract without a pricing increase and holding pricing for four years. The Producer Price Index has increased by 4% over the last year.

This is a very complicated contract and there are also numerous ongoing projects in process. Only two vendors responded to the solicitation and both were awarded. The City has been satisfied with each vendor's performance. This contract continues to be advantageous and it is in the City's best interest to renew the contract.

Alternatives

Council may choose not to authorize the purchase and new responses will be solicited.

Fiscal Impact

The annual contract amount is funded by the Water Resources Department and Energy Resources Department operating budget.

Coordinated With

Water Resources, Energy Resources and Purchasing

PURCHASING INFORMATION

Action: Renewal Authorization

Procurement Type: Request for Proposals

Contract Number: 2015074

Responses Received: 2

Initial Award: Three years

This Renewal Contract Term: One year

Possible Renewals: One-year renewal subject to future Council consideration

December 2, 2014 Responses

United Rentals (North America), Inc. (Awarded Primary)

Phoenix, AZ

Woudenberg Enterprises, Inc. dba Trench Shore Rentals (Awarded Secondary)

Phoenix, AZ

RENEWAL RECOMMENDATION

Primary Award

United Rentals (North America), Inc.

Phoenix, AZ

Secondary Award

Woudenberg Enterprises, Inc. dba Trench Shore Rentals

Phoenix, AZ

Description
<p>Trench Shoring Safety Equipment Rental Services per Contract No. 2015074, Terms and Conditions, Specifications and Pricing as offered</p> <p>Annual Contract Amount: <u>\$150,000.00</u> (cumulatively not to exceed)</p>