



# City Council Report

**Date:** November 6, 2017  
**To:** City Council  
**Through:** Michael Kennington, Chief Financial Officer  
**From:** Edward Quedens, MPA, C.P.M., CPPO, Business Services Director  
Matt Bauer, MBA, CPPO, CPPB, CPSM, Procurement Administrator  
**Subject:** Three-Year Term Contract for Commercial Electrical Contractor Services as requested by the Parks Recreation and Community Facilities Department  
**(Citywide)**

## **Purpose and Recommendation**

Council is requested to approve the Term Contract for Commercial Electrical Contractor Services as recommended. A committee representing Parks Recreation and Community Facilities and Purchasing evaluated responses.

The evaluation committee recommends awarding the contract to the six highest scored proposals from Swain Electric Inc.; Spectra Electrical Services; Kearney Electric, Inc. dba Kearney Electric and Communications; Commonwealth Electric Company of the Midwest; Jenco, Inc. dba Jen Electric, Jen Service, Control Engineering; and JFK Electrical Contracting Enterprises, Inc.; cumulatively not to exceed \$1,200,000.00 annually, based on estimated requirements.

## **Background / Discussion**

This contract will establish a list of pre-qualified Electrical Contractors to perform commercial electrical maintenance and repair work on various City facilities/projects on an as-needed basis. Contractors must possess a valid State of Arizona Specialty Commercial Contractors C-11 or CR-11 license and driver's license per minimum qualifications.

Staff from the Parks Recreation and Community Facilities Department evaluated the proposals based on the evaluation criteria as stated in the solicitation. The six highest scored proposals are being recommended for award. The evaluation committee unanimously agreed on the recommendation.

## **Alternatives**

Council may choose not to authorize the contract and new responses will be solicited.

## **Fiscal Impact**

The annual contract amount is available in the Parks Recreation and Community Facilities Department operating budget.

## **Coordinated With**

The Parks Recreation and Community Facilities Department and Purchasing

### **PURCHASING INFORMATION**

Action: Initial Award

Procurement Type: Request for Proposals

Solicitation Number: 2018018

Vendors Registered: ProcureAZ (2,088) and Vendor Self Service (124)

Advertising: Arizona Republic, ProcureAZ and Purchasing Website

Downloads: 35

Responses: 14 (1 Non-Responsive) and 1 No Bid

Local Consideration: Policy did not apply to this procurement (services)

Protests Received: None

Initial Contract Term: Three years

Possible Renewals: Two, one-year renewals subject to future Council consideration

Pricing Available to Other Cooperative Agencies: Yes

### **September 6, 2017 Proposals Received**

AMS Electric Inc. - Tempe, AZ

Arizona Electric LLC - Glendale, AZ

Commonwealth Electric Company of the Midwest - Phoenix, AZ

Hernandez Companies, Inc. - Phoenix, AZ

Jenco, Inc. dba Jen Electric, Jen Service, Control Engineering - Scottsdale, AZ

Jesco Electric, LLC - Cave Creek, AZ

JFK Electrical Contracting Enterprises, Inc. - Gilbert, AZ

Kearney Electric, Inc. dba Kearney Electric and Communications - Phoenix, AZ

LLR Electric, Inc. - Phoenix, AZ

SKY Construction & Engineering, Inc. - Phoenix, AZ

Spectra Electrical Services - Tempe, AZ

Swain Electric Inc. - Gilbert, AZ

Urban Energy Solutions, Inc. - Phoenix, AZ

### **Response deemed Non-Responsive**

Green Electric & Solar – Chandler, AZ (Did not complete the required response forms)

### **No Bid Response received from**

Western Electrical Services – Phoenix, AZ

**Proposal Scoring Results**

Evaluation Criteria / Points Possible	AMS Electric Inc.	Arizona Electric LLC	Commonwealth Electric (Recommended)	Hernandez Companies, Inc.	Jenco, Inc. (Recommended)	Jesco Electric, LLC	JFK Electrical (Recommended)
Firm's Qualifications and Experience	81.75	56.00	<b><u>89.75</u></b>	66.50	<b><u>88.75</u></b>	85.00	<b><u>86.25</u></b>

Evaluation Criteria / Points Possible	Kearney Electric, Inc. (Recommended)	LLR Electric, Inc.	SKY Construction	Spectra Electrical (Recommended)	Swain Electric Inc. (Recommended)	Urban Energy Solutions, Inc.
Firm's Qualifications and Experience	<b><u>90.00</u></b>	56.75	39.50	<b><u>93.50</u></b>	<b><u>94.25</u></b>	85.25

**AWARD RECOMMENDATION**

**Description**

Commercial Electrical Contractor Services per Agreement No. 2018018; Exhibits – Detailed Specifications, Mesa Standard Terms and Conditions, and Other; Solicitation including any addenda; and Contractor Response

**Pre-Qualified Vendors List**

*Commonwealth Electric Company of the Midwest - Phoenix, AZ*

*Jenco, Inc. dba Jen Electric, Jen Service, Control Engineering - Scottsdale, AZ*

*JFK Electrical Contracting Enterprises, Inc. - Gilbert, AZ*

*Kearney Electric, Inc. dba Kearney Electric and Communications - Phoenix, AZ*

*Spectra Electrical Services - Tempe, AZ*

*Swain Electric Inc. - Gilbert, AZ*

**Annual Contract Amount: \$1,200,000.00**