



# City Council Report

**Date:** November 6, 2017  
**To:** City Council  
**Through:** Michael Kennington, Chief Financial Officer  
**From:** Edward Quedens, MPA, C.P.M., CPPO, Business Services Director  
Matt Bauer, MBA, CPPO, CPPB, CPSM, Procurement Administrator  
**Subject:** Three-Year Term Contract for Electric Motors, Purchases and Repairs/Rewinds for the Water Resources Department **(Citywide)**

## Purpose and Recommendation

Council is requested to approve the Term Contract for Electric Motors, Purchases and Repairs/Rewinds as recommended. A committee representing the Water Resources Department and Purchasing evaluated responses.

The evaluation committee recommends awarding the contract to the highest scored proposals: Keller Electrical Industries, Inc.; Foster Electric Motor Services, Inc. dba Arizona Pump & Equip. Co.; and Dykman Electrical, Inc. for new motor purchases; and Keller Electrical Industries, Inc. and Precision Electric Company for motor repair and replacement services not to cumulatively exceed \$200,000.00 annually, based on estimated requirements.

## Background / Discussion

This contract provides qualified contractors to perform motor repairs/rewinds and to furnish and install various sizes of new motors throughout City facilities, as needed. The City currently has three Water Reclamation Plants, one Water Treatment Plant, 16 Lift Stations, 5 Transfer Stations, 16 Pump Stations and 46 Well Sites which account for more than 200 motors in use at these facilities. Awarded vendors will be asked to competitively quote each motor and installation as needed.

Staff from the Water Resources Department evaluated the proposals based on the evaluation criteria as stated in the solicitation. The highest scored proposals are being recommended for award. The evaluation committee unanimously agreed on the recommendation.

## Alternatives

Council may choose not to authorize the contract and new responses will be solicited.

## Fiscal Impact

The annual contract amount is available in the Water Resources Department operating budget.

## **Coordinated With**

Water Resources and Purchasing

### **PURCHASING INFORMATION**

Action: Initial Award

Procurement Type: Request for Proposals

Solicitation Number: 2017236

Vendors Registered: ProcureAZ (654) and Vendor Self Service (115)

Advertising: Arizona Republic, ProcureAZ, Bid Net and Purchasing Website

Downloads: 25

Responses: 8 (1 No Bid response)

Local Consideration: Not applicable as there were no Mesa responses.

Protests Received: None

Initial Contract Term: Three years

Possible Renewals: Two, one-year renewals subject to future Council consideration

Prices: Future price increases are capped by the Consumer Price Index

Pricing Available to Other Cooperative Agencies: Yes

### **June 29, 2017 Proposals Received**

Best Way Electric Motor Service – Tucson, AZ

Dykman Electrical, Inc. – Phoenix, AZ

Foster Electric Motor Services, Inc. dba Arizona Pump & Equip. Co. – Chandler, AZ

Keller Electrical Industries, Inc. – Phoenix, AZ

Laron Incorporated – Kingman, AZ

Motion Industries – Phoenix, AZ

Precision Electric Company – Phoenix, AZ

Scott's AZ Electric Motor Repair, LLC dba American Balance and Controls – Phoenix, AZ

'No Bid' Response - Vanguard

### **Proposal Scoring Results**

*(Available in Purchasing upon request)*

## **AWARD RECOMMENDATION**

Description
<p data-bbox="272 275 1312 420">Electric Motors, Purchases and Repairs/Rewinds per Agreement No. 2017236; Exhibits – Technical Specifications, Pricing, Mesa Standard Terms and Conditions; Other Exhibits; Solicitation including any addenda; and Contractor Response</p> <p data-bbox="272 457 607 489"><b>New Motor Purchases</b></p> <p data-bbox="321 495 1305 640">Keller Electrical Industries, Inc. – Phoenix, AZ Foster Electric Motor Services, Inc. dba Arizona Pump &amp; Equip. Co. – Chandler, AZ Dykman Electrical, Inc. – Phoenix, AZ</p> <p data-bbox="272 678 883 709"><b>Motor Repair and Replacement Services</b></p> <p data-bbox="321 716 971 785">Keller Electrical Industries, Inc. – Phoenix, AZ Precision Electric Company – Phoenix, AZ</p> <p data-bbox="565 858 1149 930"><b>Annual Contract Amount: <u>\$200,000.00</u></b> (cumulatively not to exceed)</p>