



City Council Report

Date: November 6, 2017
To: City Council
Through: Michael Kennington, Chief Financial Officer
From: Edward Quedens, MPA, C.P.M., CPPO, Business Services Director
Matt Bauer, MBA, CPPO, CPPB, CPSM, Procurement Administrator
Subject: Three-Year Term Contract for Lamps and Components for Streetlights for the Materials and Supply Warehouse (for the Transportation Department)
(Citywide)

Purpose and Recommendation

Council is requested to approve the Term Contract for materials to support replacement of street light lamps and components.

The Business Services and Transportation Departments, and Purchasing recommend awarding the contract to the lowest, responsive and responsible bidders, Graybar Electric Company, Inc. and Consolidated Electrical Distributors dba Arizona Electric Supply (a Mesa business), not to cumulatively exceed \$46,627.00 annually, based on estimated requirements.

Background / Discussion

The City of Mesa currently maintains over 36,000 High Pressure Sodium (HPS) and Metal Halide (MH) luminaires. The purpose of this contract is to provide replacement lamps and components for these existing streetlight fixtures. Although the City of Mesa does not intend to continue installing non-LED lights, the City still would like the ability to inexpensively perform lamp replacements and make minor repairs on our existing HPS and MH fixtures.

Alternatives

Council may choose not to authorize the purchase and new responses will be solicited.

Fiscal Impact

The annual contract amount is available in the Materials & Supply operating budget through the Warehouse Internal Service Fund.

Coordinated With

Business Services – Mail, Print and Materials, Transportation and Purchasing

PURCHASING INFORMATION

Action: Initial Award

Procurement Type: Request for Bids

Solicitation Number: 2018002

Vendors Registered: ProcureAZ (352) and Vendor Self Service (77)

Advertising: Arizona Republic, ProcureAZ, Bid Net and Purchasing Website

Downloads: 66

Responses: 8 (1 non-responsive)

Local Consideration: The Mesa bidder was already the lowest, responsive and responsible bidder for Group B. Calculating pricing by using Management Policy #214, removing 1.75% (Mesa TPT) for the purpose of bid evaluation was not necessary.

Protests Received: None

Initial Contract Term: Three years

Possible Renewals: Two, one-year renewals subject to future Council consideration

Prices: Future price increases are capped by the Producer Price Index

Pricing Available to Other Cooperative Agencies: Yes

July 13, 2017 Responses

Graybar Electric Company, Inc. Phoenix, AZ	Group A Group B	\$38,249.16 (Recommended) \$6,112.22
Consolidated Electrical Distributors dba Arizona Electric Supply Mesa, AZ	Group A Group B	\$31,028.88* \$4,709.13 (Recommended)
Anixter** Phoenix, AZ	Group A Group B	\$32,251.82* \$5,595.50*
Border States Electric Phoenix, AZ	Group A Group B	\$65,530.34 \$5,991.25
Parent Rexel Holdings USA Corp (RHUSA) General Supply and Services, Inc. dba Gexpro Gilbert, AZ	Group A Group B	\$42,768.90 \$1,961.25*
Voss Electric Co dba Voss Lighting Phoenix, AZ	Group A Group B	\$39,224.44 No Bid
West-Lite Supply Co, Inc. Tempe, AZ	Group A Group B	\$41,549.50 \$1,986.75*
Red Mountain Lighting - Non-Responsive – Incomplete bid response Phoenix, AZ		

*Indicates not all line items were bid.

**Anixter submitted a secondary bid that was deemed non-responsive. Items bid did not meet the specifications. Those prices are not listed as part of the responses.

AWARD RECOMMENDATION

Description
<p>Lamps and Components for Streetlights per Agreement No. 2018002; Exhibits – Detailed Specifications, Pricing, Mesa Standard Terms and Conditions; Other Exhibits; Solicitation including any addenda; and Contractor Response</p> <p><i>Graybar Electric Company, Inc. – Phoenix, AZ</i> Group A: Lamps, HPS, MH PER Mesa Specification M-71, Rev. 11-13-92</p> <p><i>Consolidated Electrical Distributors dba Arizona Electric Supply – Mesa, AZ</i> Group B: Hubbell Brand (no substitutes) Start Aids, Power Modules / Ballast Trays (Mesa Specification M-70.1)</p> <p style="text-align: center;">Annual Contract Amount: <u>\$46,627.00</u> (cumulatively not to exceed)</p>