



# City Council Report

**Date:** October 16, 2017  
**To:** City Council  
**Through:** Michael Kennington, Chief Financial Officer  
**From:** Edward Quedens, MPA, C.P.M., CPPO, Business Services Director  
Matt Bauer, MBA, CPPO, CPPB, CPSM, Procurement Administrator  
**Subject:** Eight-Month Term Contract for Short Line Pavement Marking Services for the Transportation Department **(Citywide)**

## **Purpose and Recommendation**

Council is requested to approve the Term Contract for Short Line Pavement Marking Services as recommended.

The Transportation Department and Purchasing recommend authorizing the contract with the lowest, responsive and responsible bidder, Falcon Contracting at \$78,700.00 through June 30, 2018, based on estimated requirements.

## **Background / Discussion**

This contract will provide short line pavement marking services for Transportation, Traffic Operations. Short line marking services include the installation of traffic marking symbols and legends installed with thermoplastic, preformed tape, or waterborne paint. Additional work will include design layout to meet current design specifications and the removal of mainline and short line traffic markings, symbols and legends.

This contract is a re-solicitation of Contract No. 2015219 for Short Line Pavement Marking Services only (Group B). Council awarded these services to RoadSafe Traffic Systems on June 1, 2015. This vendor no longer provides short line services. This contract (No. 2018023) for Short Line Services will be valid through 6/30/2018. The City currently intends to re-bid the contract for both Mainline and Short Line Pavement Marking Services prior to June 30, 2018.

## **Alternatives**

Council may choose not to authorize the purchase and new responses will be solicited.

## **Fiscal Impact**

The annual contract amount is available in the Transportation Department operating budget.

## **Coordinated With**

Transportation and Purchasing

## **PURCHASING INFORMATION**

Action: Initial Award

Procurement Type: Request for Bids

Solicitation Number: 2018023

Vendors Registered: ProcureAZ (45) and Vendor Self Service (123)

Advertising: Arizona Republic, ProcureAZ and Purchasing Website

Downloads: 23

Responses: 5

Local Consideration: Policy did not apply to this procurement method (Services)

Protests Received: None

Initial Contract Term: 8-Months (10/16/2017 through 6/30/2018)

Possible Renewals: Two, one-year renewals subject to future Council consideration

Prices: Future price increases are capped by the Consumer Price Index

Pricing Available to Other Cooperative Agencies: Yes

### **August 29, 2017 Responses**

Falcon Contracting Phoenix, AZ	\$78,700.00 (Recommended)
Franklin Striping, Inc. Phoenix, AZ	\$79,100.00
MRM Construction Services, Inc. Phoenix, AZ	\$83,790.00
Stormwater Plans dba Maricopa Curb & Striping Glendale, AZ	\$124,810.00
Sunline Contracting, LLC Phoenix, AZ	\$382,475.00

## **AWARD RECOMMENDATION**

***Falcon Contracting***  
**Phoenix, AZ**

<b>Description</b>
Short Line Pavement Marking Services per Agreement No. 2018023; Exhibits – Scope of Work /Technical Specifications, Pricing, and Mesa Standard Terms and Conditions; Solicitation including any addenda; and Contractor Response  <b>Contract Amount: <u>\$78,700.00</u></b>